

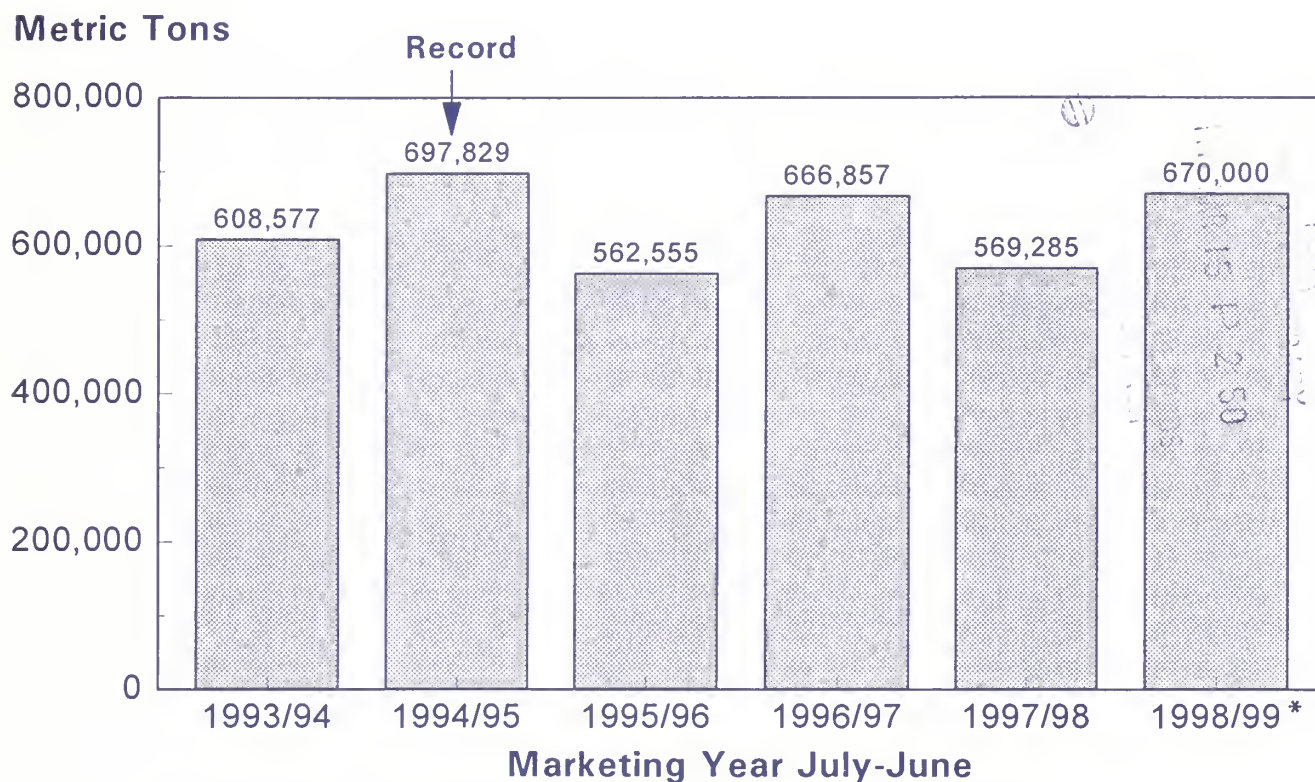
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# World Horticultural Trade and U.S. Export Opportunities

## Strong Recovery Forecast for U.S. Apple Export Volume in 1998/99



**Source: U.S. Department of Commerce, Bureau of the Census**

**\*Forecast**

U.S. apple exports are expected to recover in marketing year (July-June) 1998/99 after falling sharply in 1997/98. Exports in 1998/99 are forecast at 670,000 tons, 21 percent above the previous forecast and 18 percent more than 1997/98 shipments. Export value is expected to be up, but not proportionally to the volume increase. A larger Washington state apple crop, some stabilization of the economies of certain key importing countries, and lower export prices are boosting U.S. apple shipments this season, mainly from the Pacific Northwest. Based on industry source data, apple exports this marketing season, through February 1999, are up sharply. Apple exports last season (1997/98) were adversely affected by the stronger U.S. dollar vis-a-vis other countries' currencies (particularly in Southeast Asian countries), a smaller Washington state apple crop, and the implementation of Mexico's 101 percent antidumping duty on U.S. Red and Golden delicious apples, which was imposed in September 1997 and subsequently lifted in March 1998. The Asian economic crisis and the strong U.S. dollar adversely affected last year's shipments to all of the key export destinations in the region, with the exception of Hong Kong, the fourth largest market. For example, exports to the biggest U.S. market, Taiwan, were down 6 percent. Other major apple markets in Asia, such as Indonesia (down 49 percent), Philippines (down 39 percent) Thailand (down 49 percent), and Malaysia (down 48 percent), were similarly affected in 1997/98.

For further information, contact:  
**U.S. Department of Agriculture**  
**Foreign Agricultural Service**  
**Horticultural and Tropical Products Division**  
**AG Box 1049**  
**Washington, DC 20250-1049**

**Telephone: 202-720-6590**  
**Fax: 202-720-3799**

**Frank J. Piason, Director**  
**Robert B. Tisch, Deputy Director for Marketing**  
**Brian Grunenfelder, Deputy Director for Analysis**

<b><u>ANALYSIS</u></b>		
Frank Hokana	202-720-0875	Production coffee/sugar; PSD: cocoa
Sam Rosa	202-720-6086	Fresh deciduous fruit, trade issues database coordinator, apple juice, olives, mushrooms
Vacant	202-720-3423	Trade policy, food safety, and plant health coordinator, ATAC briefing paper coordinator, key development coordinator
Lisa Anderson	202-720-5028	Tree nuts, avocados, tropical fruit, nursery products, Canada snapback, NAFTA quarterly report, circular team
Bob Knapp	202-720-4620	Canned deciduous fruit, kiwifruit, special projects
Emanuel McNeil	202-720-2083	Fresh and processed vegetables (excl. potatoes), cut flowers
Debra A. Pumphrey	202-720-8899	Coffee supply and demand (excl. production), spices, essential oils, U.S. tea trade, trade forecasts, information technology coordinator
Vacant	202-720-3423	Table grapes/grape juice, wine/brandy, circular team
Joe Somers	202-720-2974	Situation/Outlook coordinator, monthly circular supervision, trade forecast coordinator, FAO citrus liaison, reporting coordinator, circular editor
Mark Petry	202-720-0897	Fresh and processed citrus, sugar trade, honey, circular team
Vacant	202-720-3423	Dried fruit, berries, beer/hops, melons, circular team
Janise Zygmunt	202-720-1176	Organics/Analysis, biotechnology issues
<b><u>MARKETING</u></b>		
Ted Goldammer	202-720-8498	Potato analysis, hops, citrus
Pamela McKenzie	202-720-2252	Berries, kiwifruit, papaya
Steve Shnitzler	202-720-8495	Avocados, ginseng, apricots
Yvette Wedderburn Bomersheim	202-720-0911	Wine, brandy, export credits, honey, grape juice, canned fruit
Kelly Strzelecki	202-690-1341	Dried fruit, Organics
Vacant	202-720-7931	Vegetables and melons
Ingrid Mohn	202-720-5330	Tree nuts
Sonia Jimenez	202-690-6057	Fresh deciduous fruit

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**Export Summary**

U.S. exports of horticultural products to all countries in December totaled \$842 million, down less than 1 percent from the same month a year earlier. Eight out of 15 categories registered increases. Categories with the most significant increases in December were frozen vegetables (up \$7.6 million or 22 percent) and hops and products (up \$4.4 million or 56 percent). The categories with the most significant decreases were fresh non-citrus fruit (down \$9.4 million or 10 percent); fresh citrus (down \$7.6 million or 15 percent) and dehydrated vegetables (down \$6.9 million or 27 percent). For FY 1999 to date (October-December), the total value of U.S. horticultural exports was \$2.76 billion—2 percent below FY 1998. Horticultural exports for total fiscal year 1999 are forecast at \$10.0 billion, 3 percent below the previous year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,  
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,  
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

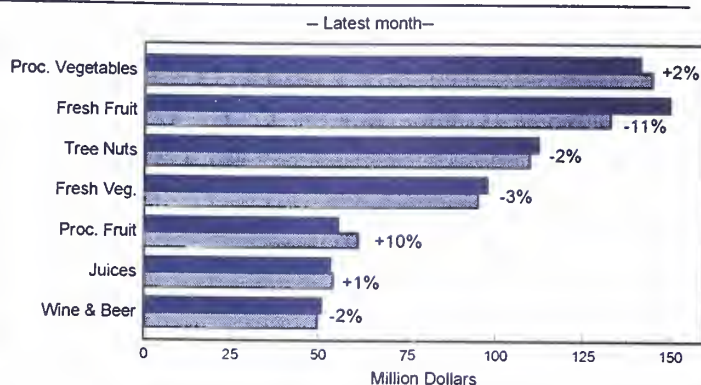
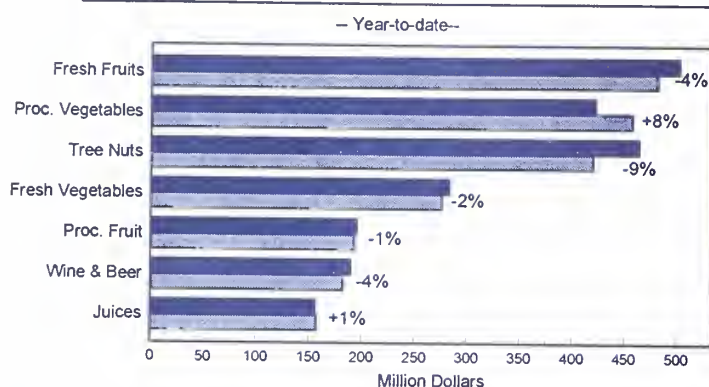


# U.S. Horticultural Product and Market Export Summaries

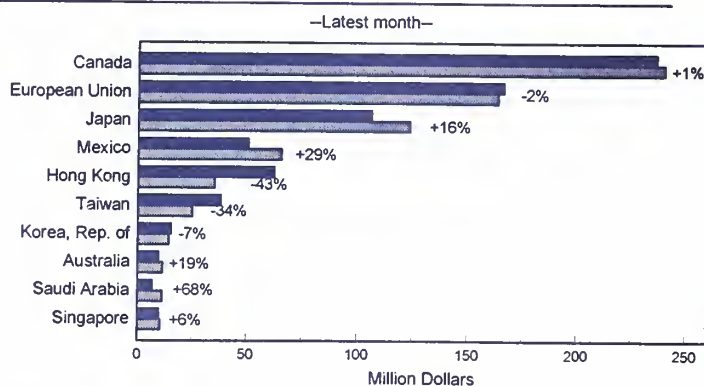
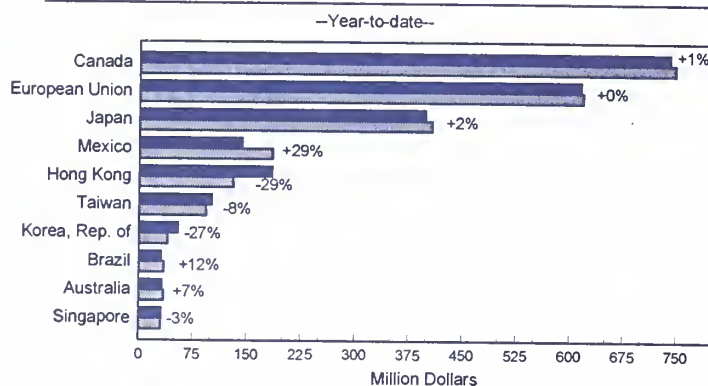
FY99 and Latest Month (December)  
Comparisons

■ FY98 ■ FY99

## Selected Product Summary



## Top Ten Market Summary



U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep	Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep
Group	& Product	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
<b>Fresh Citrus MT</b>											
	Grapefruit	36,103	35,520	107,580	105,866	387,282	17,681	17,262	49,780	53,485	189,788
	Lemons	9,969	9,169	32,072	32,073	113,282	6,609	6,080	31,352	23,410	84,042
	Oranges, Incl. Tm	44,148	32,470	98,609	81,616	642,010	24,921	18,805	56,661	48,658	361,171
	Other Citrus	3,345	2,452	9,006	7,724	30,001	2,415	1,860	6,584	5,469	23,303
	Subtotal:----	93,565	79,611	247,268	227,279	1,172,575	51,625	44,007	144,377	131,022	658,304
<b>Fresh Fruit, Non-Citrus MT</b>											
	Apples	63,377	70,594	188,591	208,631	539,081	40,824	38,163	117,226	118,039	327,896
	Avocados	203	361	541	1,714	3,516	301	371	737	1,688	4,529
	Cherries Swt &rt	620	335	2,078	2,470	37,591	696	405	2,567	2,899	114,035
	Grapes	27,981	19,727	115,046	104,441	217,467	34,973	25,327	144,931	127,876	279,173
	Kiwifruit	529	993	1,957	2,132	5,684	639	1,404	1,956	2,826	7,167
	Melons	7,131	5,235	23,406	28,235	211,253	2,856	2,728	11,008	12,212	80,716
	Papaya	504	527	1,495	1,517	5,787	1,376	1,151	3,845	3,389	14,466
	Peaches & Nectrns	697	240	3,614	3,666	79,987	674	251	2,818	3,775	74,540
	Pears	19,797	21,984	76,133	63,793	156,996	10,768	12,670	39,154	38,061	86,973
	Plums/Prunes	169	468	2,467	7,695	48,855	221	312	2,391	6,697	49,164
	Strawberries	552	956	5,596	5,290	49,870	1,449	1,959	14,715	12,962	93,364
	Other Non-Citrus	2,604	3,323	13,172	15,302	51,260	3,309	3,983	15,828	19,874	67,509
	Subtotal:----	124,164	124,742	434,097	444,887	1,407,346	98,087	88,724	357,174	350,297	1,199,531
<b>Can/Prep Fruit MT</b>											
	Cherries, Tart Cn	371	277	923	934	3,418	497	349	1,214	1,140	4,567
	Fruit Mixtures	2,371	1,688	6,932	6,313	22,973	2,880	1,991	9,148	7,207	28,263
	Marachino Cherry	619	627	1,666	1,541	4,812	1,246	1,106	3,478	2,926	9,339
	Peaches, Canned	1,982	5,165	5,483	11,560	21,580	1,797	3,376	5,251	8,668	20,215
	Pineapple, Canned	329	214	1,010	1,105	4,593	316	213	981	1,042	4,455
	Other Canned Frui	5,688	3,866	18,113	11,719	59,368	5,937	4,589	18,869	13,108	64,931
	Other Prep/Preser	7,112	7,291	21,896	24,405	95,193	6,218	6,640	23,894	23,955	89,634
	Subtotal:----	18,472	19,127	56,021	57,577	211,936	18,892	18,264	62,835	58,046	221,403
<b>Dried Fruit MT</b>											
	Prunes, Dried	6,096	6,697	20,438	20,662	70,831	10,564	13,065	38,911	39,358	133,659
	Raisins, Dried	9,906	9,704	33,915	30,929	120,923	16,791	17,468	59,208	53,712	200,076
	Other Dried Fruit	1,609	1,445	6,618	6,369	18,909	4,613	4,748	18,761	18,452	52,187
	Subtotal:----	17,611	17,847	60,971	57,960	210,663	31,968	35,280	116,880	111,522	385,923
<b>Frozen Fruit MT</b>											
	Blueberries, Froz	559	1,231	1,815	3,764	18,473	1,095	2,806	3,795	7,699	25,435
	Strawberries, Fro	1,184	2,158	3,804	6,263	24,554	1,589	2,849	5,107	8,002	32,232
	Other Frozen Frui	1,293	1,263	4,720	5,526	18,950	1,928	1,958	6,602	7,707	26,375
	Subtotal:----	3,035	4,652	10,339	15,554	61,976	4,612	7,613	15,504	23,409	84,042
<b>Fruit/Veg Juices KL</b>											
	Grapefruit Ju, Cn	4,273	2,062	13,440	7,205	48,737	2,987	1,593	7,921	5,318	33,211
	Orange Juice, Con	19,446	16,714	47,686	40,689	315,898	10,912	9,902	26,653	23,740	147,674
	Orange Juice, Not	17,775	20,151	49,088	63,181	234,992	12,038	13,247	33,627	39,975	145,340
	Other Juices	39,368	44,797	137,307	136,288	516,200	27,384	29,341	88,329	88,632	358,814
	Subtotal:----	80,862	83,724	247,522	247,363	1,115,826	53,322	54,083	156,531	157,665	685,039
<b>Fresh Vegetables MT</b>											
	Potatoes	14,418	12,107	37,696	37,186	295,761	4,746	4,433	12,046	13,179	88,267
	Asparagus, Fr, Ch	172	243	580	696	15,485	554	673	1,720	1,920	45,435
	Broccoli	9,663	15,834	29,444	38,813	126,830	6,572	10,081	20,837	25,896	90,866
	Cauliflower	8,522	8,485	21,653	24,203	77,339	5,363	5,417	14,509	16,339	55,481
	Celery	12,219	12,635	29,490	31,135	121,612	5,754	3,790	13,461	10,675	48,460
	Lettuce, Fr Chld	26,822	29,011	80,210	88,011	303,840	18,119	13,513	51,253	44,678	173,694
	Onions	27,817	26,624	99,313	88,459	292,297	9,348	10,051	29,467	30,789	105,750
	Peppers	4,584	5,331	13,926	15,943	55,937	5,310	4,322	14,667	13,497	56,805
	Tomatoes	12,695	13,562	38,202	34,387	133,689	13,728	12,914	36,272	34,476	122,317
	Other Vegetables	37,079	37,398	100,617	103,836	432,710	28,135	29,834	88,635	84,466	327,594
	Subtotal:----	153,990	161,230	451,129	462,668	1,855,500	97,629	95,027	282,866	275,915	1,114,668

## U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
<b>Veg. Canned MT</b>											
	Ketchup	3,923	3,203	11,174	9,892	43,697	2,775	2,202	7,826	7,125	29,909
	Sweet Corn, Canne	12,876	17,881	41,172	57,595	171,307	10,294	14,135	33,587	45,099	139,104
	Tomato Paste	12,025	7,057	36,714	24,937	123,257	8,850	5,762	25,006	19,265	84,999
	Tomato Sauce	8,826	11,475	26,878	28,852	106,100	8,115	10,407	24,877	26,320	98,526
	Other Can Veg	23,821	25,961	73,063	76,855	282,623	30,325	31,413	87,379	92,432	334,873
	Subtotal:----	61,472	65,577	189,001	198,131	726,984	60,359	63,919	178,674	190,241	687,411
<b>Frozen Vegetables MT</b>											
	Frozen French Fry	34,147	38,192	107,968	120,082	437,431	24,379	28,081	76,480	88,576	312,588
	Fzn Swt Corn	4,881	5,645	21,799	17,935	77,470	3,856	4,794	17,360	15,274	63,011
	Other Pot Fzn	1,604	1,699	6,410	5,333	22,259	1,544	1,421	5,020	4,557	19,515
	Other Fzn Veg	5,193	8,167	17,658	24,686	84,447	4,475	7,523	15,699	22,475	75,627
	Subtotal:----	45,824	53,703	153,835	168,037	621,607	34,254	41,819	114,560	130,882	470,740
<b>Veg. Dehyd MT</b>											
	Garlic Dehyd.	704	556	2,747	2,252	11,452	1,568	1,592	6,443	5,376	25,952
	Onions, Dehyd.	2,923	2,579	8,477	8,102	31,853	6,677	6,085	19,466	18,795	73,824
	Potatoes, Dehyd	4,618	3,512	13,075	10,736	46,336	4,529	3,261	12,788	10,276	45,413
	Other Dehyd Veg	7,165	4,164	20,304	15,507	77,782	12,236	7,222	35,649	25,608	130,705
	Subtotal:----	15,410	10,810	44,603	36,598	167,424	25,010	18,160	74,346	60,056	275,894
<b>Tree Nuts MT</b>											
	Almonds, Unshld	1,953	2,317	9,946	6,769	25,684	5,294	7,294	25,763	19,165	69,965
	Pistachio, Unshld	1,487	1,305	5,617	4,832	14,216	6,316	5,157	24,323	18,818	61,018
	Walnuts, Shld	1,678	2,333	9,284	8,950	23,080	6,343	7,461	29,832	25,183	77,218
	Walnuts, Unshld	1,498	2,424	31,212	33,394	40,652	2,717	4,857	60,926	62,296	76,573
	Other Nuts	10,478	8,059	36,823	27,946	97,333	28,749	17,553	89,148	67,364	248,517
	Almonds, Sh/Prep	15,291	16,503	58,817	55,742	177,273	62,808	67,335	233,620	226,969	702,792
	Subtotal:----	32,386	32,940	151,698	137,633	378,238	112,227	109,657	463,611	419,795	1,236,083
<b>Cut Flowers MIXED</b>											
	Cut Flowers	0	0	0	0	0	3,018	2,984	11,106	10,534	45,124
	Subtotal:----	0	0	0	0	0	3,018	2,984	11,106	10,534	45,124
<b>Nusery Products MIXED</b>											
	Other Nursery	0	0	0	0	0	16,270	16,268	54,915	60,794	205,157
	Subtotal:----	0	0	0	0	0	16,270	16,268	54,915	60,794	205,157
<b>Hops &amp; Products MT</b>											
	Hop Extract	359	589	1,033	1,106	3,157	4,843	10,812	16,698	20,104	50,786
	Hop Pellets	502	212	1,391	715	5,654	2,494	1,100	6,516	3,518	29,770
	Hops, Nfsp	134	58	619	325	1,592	522	347	3,202	1,564	8,577
	Subtotal:----	996	859	3,043	2,146	10,403	7,859	12,259	26,416	25,186	89,133
<b>Wine KL</b>											
	Grape Wines	15,958	15,695	53,954	58,554	249,728	30,881	33,030	101,215	125,541	485,833
	Other Wine Prod	1,567	583	5,178	3,338	16,650	2,372	954	8,447	4,968	25,202
	Subtotal:----	17,525	16,278	59,133	61,892	266,378	33,253	33,984	109,662	130,509	511,035
<b>Miscellaneous MIXED</b>											
	Beer & Beverages	39,411	42,881	149,558	126,784	581,646	24,876	26,117	100,495	79,910	381,149
	Edible Preparatio	18,238	20,739	56,883	60,679	219,232	69,296	80,525	224,295	238,784	828,498
	Essential Oils	3,257	3,360	10,441	9,741	45,937	35,631	35,746	119,431	115,213	533,004
	Ginseng	119	58	421	349	883	9,091	3,667	28,789	16,939	46,614
	Potato Chips	9,728	8,325	22,206	30,985	102,592	20,975	20,255	52,872	74,430	225,607
	Other Misc	0	0	0	0	0	35,349	33,420	124,262	101,392	433,800
	Subtotal:----	70,753	75,362	239,509	228,538	950,289	195,218	199,730	650,143	626,668	2,448,672
	Grand Total:						843,602	841,781	2,819,600	2,762,542	10,318,161



U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
Fresh Fruit	MT										
	Apples	6,293	4,946	30,920	16,191	156,700	2,504	2,799	9,827	8,734	77,650
	Avocados	2,852	9,532	16,182	36,991	39,847	3,374	10,136	18,013	39,514	42,897
	Bananas	313,563	270,944	946,038	913,202	3,946,158	86,235	70,554	260,208	243,095	1,110,175
	Cantaloupe	46,106	28,588	75,380	57,692	443,417	12,552	8,269	21,124	16,347	128,820
	Grapes	37,435	25,183	40,841	26,706	419,956	48,536	47,068	50,770	48,546	440,659
	Kiwifruit	412	851	1,067	3,087	41,986	534	1,138	1,071	3,270	30,472
	Mangoes	1,391	8,366	5,549	14,175	188,767	1,726	8,004	5,976	13,133	125,047
	Peaches	6,096	3,144	6,771	3,950	16,926	5,656	3,232	6,438	4,138	14,312
	Pears	302	648	1,563	2,203	67,636	869	1,073	4,056	4,670	46,518
	Pineapples	23,158	11,271	68,399	65,713	255,533	9,208	6,473	27,532	27,330	83,676
	Strawberry	1,101	931	1,482	2,000	25,858	2,497	1,806	3,481	5,133	65,805
	Other Melons	38,321	33,410	74,675	66,933	417,020	10,090	12,366	19,775	23,011	122,101
	Other Fruit	59,741	67,035	165,632	189,846	618,712	40,865	53,338	97,446	137,754	344,457
	Subtotal:----	536,769	464,848	1,434,497	1,398,689	6,638,515	224,646	226,258	525,715	574,676	2,632,590
Dried Fruit	MT										
	Dried Apricots	1,781	1,263	4,982	5,048	13,527	4,729	2,696	13,002	10,849	34,579
	Drd Figs & Pst	602	67	2,785	1,056	4,538	607	140	3,968	2,501	5,834
	Other Dried Fruit	2,021	3,793	6,345	9,438	23,453	3,530	4,769	9,596	12,315	37,543
	Subtotal:----	4,405	5,124	14,112	15,542	41,519	8,866	7,604	26,566	25,665	77,957
Frozen Fruit	MT										
	Fzn Blueberries	758	1,310	3,486	3,791	13,188	1,476	2,401	6,733	6,909	24,521
	Fzn Strawberries	272	894	799	1,323	18,637	461	1,267	1,020	1,878	21,477
	Other Fzn Fruit	1,379	3,124	5,795	8,771	32,167	1,588	3,574	6,590	10,018	36,276
	Subtotal:----	2,409	5,328	10,080	13,885	63,992	3,525	7,242	14,342	18,805	82,274
Canned/Prep Fruit	MT										
	Canned Olives	7,708	8,916	22,621	24,542	92,958	16,913	18,784	48,966	47,530	181,730
	Canned Oranges	3,043	3,997	10,652	14,632	68,741	2,567	3,156	9,531	10,942	54,500
	Canned Peaches	1,227	1,387	5,233	4,618	17,490	840	1,090	3,602	3,401	12,356
	Canned Pineapples	22,263	25,034	69,209	66,132	249,662	16,955	18,910	51,059	49,146	181,388
	Mixed Fruit	5,810	5,830	11,899	12,708	56,085	5,465	6,133	12,499	14,084	57,342
	Prep/Pres Fruit	9,405	8,003	25,850	24,241	98,077	11,157	9,973	30,408	28,393	112,024
	Other Canned Frui	5,366	4,993	16,117	16,190	60,300	6,426	5,936	21,617	20,384	77,400
	Subtotal:----	54,823	58,161	161,582	163,064	643,312	60,325	63,982	177,681	173,880	676,739
Frt&Veg Juice 55E	KL										
	Apple Juice	106,487	110,874	264,605	255,372	1,016,823	27,637	17,719	69,138	42,480	228,735
	Fcoj	126,417	105,352	253,966	323,480	1,050,746	19,767	25,077	41,551	73,644	205,142
	Grape Juice	14,274	15,949	42,981	33,631	127,985	6,263	7,845	17,648	17,146	57,562
	Pineapple Juice	23,135	18,191	61,465	55,585	238,683	6,763	5,691	18,221	16,225	72,599
	Other Juices	16,663	18,624	61,499	51,661	242,007	9,814	9,359	35,813	28,028	118,010
	Subtotal:----	286,976	268,989	684,516	719,730	2,676,244	70,245	65,691	182,371	177,523	682,048
Fresh Vegetables	MT										
	Garlic	449	2,066	895	3,731	30,129	617	3,205	1,419	6,126	36,021
	Asparagus	3,282	4,465	12,547	15,670	46,702	6,555	8,800	22,481	28,039	87,332
	Bell Pepper	21,270	25,266	36,189	40,430	194,827	23,849	33,689	44,771	57,425	252,852
	Carrots	12,061	8,739	39,018	26,512	93,777	2,888	2,177	8,885	6,539	23,735
	Chili Pepper	8,860	9,458	30,151	35,556	124,844	9,324	8,260	20,892	20,681	90,755
	Cucumbers	44,287	47,155	95,234	95,574	327,745	14,062	17,186	30,678	33,897	154,634
	Onions	17,879	24,504	44,674	54,871	259,188	13,746	13,826	35,409	33,830	151,990
	Potatoes	36,621	38,605	97,749	104,839	474,182	7,212	7,797	19,854	21,449	95,503
	Squash	18,436	20,848	43,561	53,277	157,537	8,964	12,136	24,336	31,226	104,933
	Tomatoes	63,155	40,024	130,531	120,998	856,852	68,892	58,556	127,545	150,260	735,180
	Other Fresh Veg	51,427	52,258	123,397	123,588	529,631	35,946	39,416	79,883	88,677	343,888
	Subtotal:----	277,727	273,387	653,947	675,047	3,095,413	192,054	205,050	416,152	478,150	2,076,822

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep	Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep
Group	& Product	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
Canned/Dehyd Vegetables MT											
	Cnd Artichokes	1,284	742	5,090	3,292	38,050	2,025	1,636	7,600	7,407	71,159
	Cnd Bamboo	3,061	3,293	10,700	10,286	30,171	2,411	2,303	8,199	7,197	23,198
	Cnd Mushrooms	5,595	4,513	14,371	11,154	62,371	9,646	9,134	24,979	23,585	105,703
	Cnd Pimiento	586	1,062	2,224	3,591	12,694	856	1,640	2,778	5,132	16,177
	Cnd Tomatoes	8,934	8,452	21,974	20,181	71,699	4,330	4,878	10,319	11,244	36,693
	Cnd Waterchnuts	2,610	1,684	8,323	6,148	34,593	1,746	1,100	5,571	4,216	20,857
	Tomato Pst & Sauc	1,801	10,228	4,244	22,834	27,831	2,539	10,383	5,229	22,870	30,551
	Dried Mushrooms	165	216	374	468	1,955	2,134	2,099	5,063	4,507	18,469
	Dried Tomatoes	608	704	1,752	2,160	6,020	2,088	2,319	6,299	7,346	22,045
	Other Dehy Veg	13,730	21,795	35,420	55,110	171,969	14,065	19,312	37,232	52,128	159,016
	Other Can Veg	25,881	29,244	72,318	77,779	297,225	22,995	25,227	64,394	67,417	247,766
	Subtotal:-----	64,254	81,932	176,790	213,002	754,578	64,835	80,032	177,662	213,049	751,635
Frozen Vegetables MT											
	Broccoli Fzn	14,916	18,098	46,598	50,782	153,962	9,199	12,464	29,046	34,942	101,694
	Cauliflower Fzn	5,991	3,603	12,177	7,563	23,400	4,103	2,690	8,179	5,617	17,158
	Potato Fzn	30,008	32,622	92,668	108,266	378,739	18,446	20,470	56,811	66,781	234,388
	Other Veg Fzn	12,928	15,502	42,086	60,916	205,681	11,509	12,279	34,613	37,255	140,270
	Subtotal:-----	63,842	69,825	193,528	227,526	761,781	43,257	47,904	128,649	144,596	493,510
Tree Nuts MT											
	Brazils Tot	510	587	2,923	1,892	10,676	1,688	1,475	9,473	5,037	25,298
	Cashews Tot	7,402	5,237	20,243	14,419	74,364	33,632	25,848	92,637	71,731	339,441
	Coconut	3,460	2,636	10,524	10,000	39,134	2,399	1,808	7,585	6,827	27,040
	Pecans	3,517	9,992	10,194	16,351	24,019	8,435	23,785	24,672	37,724	71,298
	Other Nuts	2,468	2,575	10,038	10,724	20,553	14,616	13,260	45,692	42,962	103,442
	Subtotal:-----	17,356	21,027	53,922	53,385	168,745	60,770	66,176	180,058	164,281	566,519
Nursey Products MIXED											
	Carnations	112,774	96,625	302,859	258,616	1,104,344	11,531	10,966	29,535	27,201	115,633
	Christmas Trees	689	690	2,581	2,610	2,585	5,765	6,091	22,172	22,654	22,177
	Chrysanthemus	46,417	46,826	155,590	157,987	614,706	7,133	7,061	24,923	25,298	96,470
	Roses	63,704	55,209	215,338	186,658	1,016,044	13,834	10,855	47,193	35,816	236,861
	Tulip Bulbs	4,129	9,501	84,153	94,213	398,600	434	965	9,516	10,409	42,281
	Other Cut Flowers	0	0	0	0	0	15,908	15,180	47,975	45,486	203,172
	Other Nursey Prod	0	0	0	0	0	25,540	28,173	77,521	88,674	344,782
	Subtotal:-----	227,714	208,851	760,521	700,085	3,136,278	80,145	79,290	258,835	255,538	1,061,377
Hops & Products MT											
	Hops & Pellets	706	953	801	1,010	4,660	4,712	6,072	5,077	6,388	29,313
	Other Hop Prod	36	13	38	13	209	164	180	174	180	879
	Subtotal:-----	742	966	839	1,023	4,869	4,876	6,252	5,251	6,568	30,192
Wine KL											
	Red Wine	16,639	16,150	57,580	53,471	199,150	62,330	75,606	219,596	247,353	827,022
	Sparkling Wine	3,222	2,831	14,898	15,229	32,869	34,339	35,294	161,589	184,291	378,638
	White Wine	9,828	10,695	37,462	36,090	124,672	35,181	42,678	134,799	148,648	453,138
	Other Wine Prod	5,425	3,589	24,362	16,053	72,095	11,990	11,616	57,771	44,359	171,118
	Subtotal:-----	35,113	33,265	134,301	120,844	428,787	143,840	165,194	573,755	624,651	1,829,916
Miscellaneous MIXED											
	Beer & Beverages	140,785	155,021	426,879	476,545	2,001,442	125,336	133,998	379,262	417,076	1,743,148
	Other Misc	0	0	0	0	0	148,684	147,549	421,694	427,921	1,653,566
	Subtotal:-----	140,785	155,021	426,879	476,545	2,001,442	274,020	281,547	800,956	844,997	3,396,714
	Grand Total:						1,231,404	1,302,223	3,467,992	3,702,378	14,358,292

## **EXPORT NEWS AND OPPORTUNITIES**

### **Export Credit Guarantee Program: No Activity Since Last Publication**

The Export Credit Guarantee Program (GSM-102 program) makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The table on page 10 presents the FY 1999 GSM-102 programs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of February 12, 1999. Additional information about the

GSM-102 program, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/exp-cred-guar.html>

### **Supplier Credit Guarantee Program: No Activity Since Last Publication**

The Supplier Credit Guarantee Program (SCGP) is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The table on page 11 presents the FY 1999 SCGPs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of February 12, 1999. Additional information about the SCGP, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/scgp.html>

Note: The GSM will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible.

(For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-0911).

## FY 1999 GSM-102 CREDIT GUARANTEE COVERAGE 1/

Country	Announced Allocation (In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)
ANDEAN REGION	350.0	
ARGENTINA	7.0	
AZERBAIJAN	5.0	
BALTIC REGION	15.0	
BRAZIL	105	
Fresh fruit		1.2
CENTRAL AMERICA REGION	110.0	
CENTRAL EUROPE REGION	10.0	
CHINA	200.0	
EAST AFRICA REGION	35.0	
EAST CARIBBEAN REGION	60.0	
EGYPT	100.0	
GEORGIA	5.0	
INDIA	20.0	
INDONESIA	400.0	
JORDAN	60.0	
KAZAKSTAN	10.0	
LEBANON	7.0	
MALAYSIA	100.0	
MEXICO	750.0	
MOROCCO	10.0	
PHILIPPINES	100.0	
POLAND	25.0	
ROMANIA	45.0	
SOUTHEAST ASIA REGION	90.0	
SOUTHEAST EUROPE REGION	25.0	
SOUTHERN AFRICA REGION	50.0	
THAILAND	300.0	
TUNISIA	30.0	
TURKEY	350.0	
WEST AFRICA REGION	52.0	
WEST CARIBBEAN REGION	35.0	

1/Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of February 12, 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/exp-cred-guar.html>.



## FY 1999 SUPPLIER CREDIT COVERAGE 1/

Country	Announced Allocation (In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)
ARGENTINA	1.0	
BALTIC REGION	5.0	
BRAZIL	10.0	
Fresh Fruit		0.08
BULGARIA	5.0	
CENTRAL AMERICA REGION	10.0	
CENTRAL EUROPE REGION	20.0	
CHINA	20.0	
EAST CARIBBEAN REGION	5.0	
GEORGIA	5.0	
ISRAEL	20.0	
JAMAICA	5.0	
KAZAKSTAN	5.0	
KOREA	50.0	
Fresh fruit		0.02
Tree nuts		0.08
MEXICO	100.0	
Fresh fruit		0.01
POLAND	10.0	
SOUTHEAST ASIA REGION	50.0	
Fresh fruit		0.09
SOUTHEAST EUROPE REGION	20.0	
TURKEY	5.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of February 12, 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/scgp.html>.

## **U.S. wine exports record 14<sup>th</sup> consecutive record breaking year**

U.S. wine exports (including cider, fermented beverages, and must) reached \$532 million in calendar year 1998, their 14th consecutive record breaking year, and a 28 percent gain over the preceding year. U.S. wine exports have increased 19-fold since 1985. Growth in exports has accelerated for the 5th consecutive year. In volume terms, U.S. wine shipments reached 2.7 million hectoliters in 1998, up 21 percent from the preceding year. The three top markets for U.S. wines, United Kingdom, Japan, and Canada accounted for approximately 61 percent of the value of 1998 exports. Although the Asian Financial Crisis put a damper on exports to most markets in Asia, Japan reported burgeoning sales, up 136 percent to \$92 million. Japan replaced Canada as the second largest export market for U.S. wines. More varieties of higher quality U.S. wine, robust foreign demand, and market promotion efforts under the Market Access Program all boosted U.S. wine exports.

## **WORLD TRADE SITUATION AND POLICY UPDATES**

### **Canadian Produce Marketing Association asks: "Are You Getting Enough?"**

The Canadian Produce Marketing Association (CPMA) has been running the very successful "Reach For It - Eat 5 to 10 Fruits and Vegetables a Day" for years. At its recent 74<sup>th</sup> annual convention, in conjunction with new partners such as the Canadian Cancer Society and the Canadian Heart & Stroke Foundation, CPMA unveiled a new and expanded campaign intended to educate consumers on "how" and "why" to include more fruits and vegetables in their daily diet. The new campaign will use the slogan "Are You Getting Enough? - 5 to 10 a Day", and will include retailer displays, public service announcements, media relations, community outreach, a 1-800 telephone number, and an exclusive web site. On a per capita basis, Canada already has one of the highest consumption rates of fresh produce in the world. Any resulting increase in fruit and vegetable consumption in Canada would

directly benefit U.S. producers of these products, as Canada remains the United States' top market for horticultural exports. U.S. exports of fresh and processed fruits and vegetables to Canada rose 6 percent in FY1998 to reach a record \$2.6 billion.

### **Problems mount relating to Korea's administration of orange quota**

U.S. orange exporters are facing increased problems because of new restrictions placed on orange tenders under Korea's tariff rate quota (TRQ) system. Most recently, the government-designated importing entity, the Cheju Citrus Cooperative, refused to recognize the large California freeze as a *force majeure*, which had led several bid awardees to not fulfill previously approved sales due to a severe shortage of supply. This in turn led the Cheju Coop to refuse to relinquish the related bid bonds. Meanwhile, complicating the picture further is Korea's continued, unjustified quarantine embargo on Riverside County, California, due to a Medfly detection which occurred in an isolated portion of the county several months ago. Riverside County was not significantly affected by the December freeze and, as a result, has export grade fruit available to ship, but is unable to do so due to the ban. Bilateral efforts to resolve this problem have thus far been unsuccessful. Despite these difficulties, Korea remains an important market for U.S. oranges, with shipments valued at \$18 million in 1997/98.

### **U.S. apple exports to Israel could benefit from expected shorter Israeli supplies**

FAS/Tel Aviv reported the week of February 8 that the Israeli apple market is expected be short about 10,000 metric tons, due to a smaller domestic crop this season. In response, the Israeli government is reportedly considering reducing the out-of-quota tariff it applies to U.S. and other foreign suppliers. There have been reports that this tariff cut could be significant, which, if true, could create significant new export opportunities for U.S. suppliers. Under the U.S.-Israel Free Trade Agreement, apples are covered under a duty-free tariff rate quota, which for 1999 is

set at 1,748 metric tons. U.S. apple exports to Israel in MY1997/98 were valued at \$1.3 million (about 1,500 tons).

#### **Egypt signals move away from proposed mandatory pre-shipment residue testing for imported apples**

During a visit to Cairo the week of February 1, an HTP staff member learned in meetings with Egyptian officials that the government has shelved plans to establish a mandatory pre-shipment testing and certification program for pesticide and heavy metal residues on U.S. apples. In November 1998, FAS/Cairo reported on Egypt's intention to establish such a program which could have, if implemented, seriously disrupted U.S. apple exports to this small, but growing market. The Egyptian officials instead announced in the recent meetings their intention to conduct random residue testing at ports of entry. U.S. apple shipments to Egypt in MY 1997/98 (July-June) totaled 4,630 tons, with an associated value of \$2.7 million.

## **ORGANIC UPDATES**

### **World trend shows organic products moving into supermarkets**

According to the International Trade Centre, UNCTAD/WTO, retail sales of organic products for 1997 are estimated at over \$10 billion worldwide, with three markets accounting for the majority: EU—\$4.5 billion; U.S.—\$4.2 billion, and Japan—\$1 billion. More than 100 countries now produce certified organic commodities and products. World demand is expected to grow because of increasing health and environmental concerns, new product development, aggressive promotion by retailers, and supportive government policies.

A seminar presented at International Federation of Organic Agriculture Movement (IFOAM) conference in Mar del Plata, Argentina, last November highlighted the growing availability of organic products in supermarkets, particularly in Europe which leads the world in bringing organic products to mainstream consumers. Supermarket executives from Denmark, Sweden, UK, Belgium, France, Italy, Japan, and Argentina presented their views and described their companies' commitment to organics. Several common themes emerged:

- \* Most supermarkets started by carrying a limited range of organic fruits and vegetables but many now offer hundreds of organic items. Some use their own brand name to foster consumer recognition and loyalty. European consumers of organic products want convenience, reasonable prices and variety. Supermarkets excel in this for conventional products, and are applying their skills and expertise to do the same for organic foods and products.
- \* Adequate supply is crucial. Supermarkets prefer to carry organic items year-round. They are reluctant to invest resources in a product they cannot source continuously because it takes time and resources to reintroduce products to consumers and to reeducate their personnel about proper handling of

organic products. Inadequate supply has been and continues to be one of the most important limiting factors to expansion of organics in the retail setting.

- \* To ensure adequate supplies grown to their specifications, supermarkets are increasingly contracting directly with producers. This has a secondary effect of advancing government policies (in the EU) encouraging producers to convert to organic production methods and adapt them to large-scale agriculture.
- \* Supermarkets function in an extremely competitive environment. If consumers lose confidence in a retailer's ability to deliver reliable organic products, supermarkets will lose customers. To ensure the integrity of organic products from field to consumer, supermarkets are developing 'sustainable relationships' along the entire supply chain. Forging such links helps lower costs, increase efficiency, and enhance communication, but there are risks such as reduced flexibility due to greater dependency on business relationships rather than market forces.
- \* The ability of supermarkets to respond to consumer demand and deliver reliable products is essential to their continued success. European supermarkets must be especially responsive to consumer concerns about such issues as ecological packaging, the 'fair trade' movement, GMOs, and the preference for locally/regionally produced foods over imports.

### **Organic support for British farmers set to increase**

British Agriculture Minister Nick Brown announced in early January that assistance for farmers converting to organic production will double this spring. This measure is part of a package which includes increasing to £2 million (\$1.2 million) annually, the amount spent on research and additional resources for advising farmers on the practicalities of



conversion. The increase is designed to persuade more conventional farmers to "go organic." Although more than 20,000 hectares (49,400 acres) were converted in 1998, it was far from enough to meet the burgeoning demand for organic food in the UK reflected in sales that increased by 250 percent from 1992 to 1997. Approximately 60 to 70 percent of the organic food available in the UK now is imported, mostly from other EU countries.

For more news on organics, see HTP's monthly newsletter "Organic Perspectives," available at the HTP home page : <http://www.fas.usda.gov/http/organics/organics.html>

The newsletter contains reports on organics from around the world gleaned from attache reports, trips made by HTP's organics staff, and other sources. The newsletter also covers items of interest about the U.S. national organic program and the domestic organic industry. A list of upcoming conferences, trade shows and other events is included in every issue.

*(For further information, contact Janise Zygmunt (analysis) at 202-720-1176 or Kelly Strzelecki (marketing) at 202-690-1341.)*

## World Apple Situation

Apple production by the world's leading producing countries in marketing year 1998/99 is forecast at a record 45.9 million tons, 4 percent above last year's output. Apple crops are larger in main producing countries, such as China, the United States, Italy, Argentina, and Chile. Apple exports in 1998/99 are forecast at 4.5 million tons, practically unchanged from 1997/98 shipments. U.S. apple exports in 1998/99, on the other hand, are forecast at 670,000 tons, 21 percent above the previous forecast and 18 percent above last season's shipments. A larger Washington state apple crop, some stabilization in the economy of major customers, and lower export prices are boosting U.S. apple shipments this season, mainly from the Pacific Northwest.

### NORTHERN HEMISPHERE

#### Apple production to increase in 1998/99

Total apple production in selected Northern Hemisphere countries in 1998/99 is forecast at 41.4 million metric tons, up 4 percent from the previous year's output. Larger apple crops are expected in some major producing Northern Hemisphere countries, such as China, the United States, Italy, and Germany.

The U.S. apple *production* forecast for marketing year 1998/99 (July-June) has been revised down slightly to 5.0 million metric tons, but is still 6 percent above last season's output. Apple production in Washington state, the largest U.S. apple producer, is forecast at a record 2.7 million tons, up 20 percent from last season. Washington state alone will likely account for 55 percent of the total U.S. apple crop in 1998/99.

#### Apple exports in 1998/99 are forecast down 4 percent from the previous season's shipments

Apple exports from selected countries in the Northern Hemisphere in 1998/99 are forecast at 3.1 million tons, down 4 percent from last season's shipments. Lower exportable supplies in the EU will more than offset improved export prospects for the United States.

The U.S. 1998/99 export forecast has been increased 21 percent to 670,000 tons, up 18 percent from last season's shipments. A larger Washington state apple crop and lower export prices are boosting U.S. apple shipments, mainly from the Pacific Northwest. Moreover, sharply higher exports from the Pacific Northwest in December, January, and February have helped offset depressed sales levels from other areas of the country and improved the overall U.S. export outlook.

U.S. apple exports in 1997/98 totaled 569,285 tons, down 15 percent from shipments a year earlier. Apple exports last season were adversely impacted by the stronger U.S. dollar vis-a-vis other countries' currencies (particularly in Southeast Asian countries), a smaller Washington state apple crop, and the implementation of Mexico's 101 percent antidumping duty on U.S. Red and Golden delicious apples, which was imposed in September 1997 and subsequently lifted in March 1998.

### SOUTHERN HEMISPHERE

#### Southern Hemisphere apple crop larger in 1998/99

Apple production in selected countries of the Southern Hemisphere is forecast at 4.5 million

tons, up 4 percent from last season's output. Larger crops are expected in the principal southern producing countries of Chile and Argentina.

**Chilean** apple production in 1998/99 is forecast at a record 1.0 million tons, 4 percent above the 1997/98 output. An increase in the number of bearing trees combined with the end of some very dry seasons have boosted Chile's apple production in recent years. Red apple varieties account for about 70 percent of total output and are mainly for the European and Middle East markets. The principal green variety, Granny Smith, is used both for the fresh export (mainly Europe and the United States) as well as for concentrated apple juice production.

**Argentine** apple production in 1998/99 is forecast at 1.3 million tons, 7 percent above the 1997/98 output, due to good climatic conditions. Argentina's apple production is located in Rio Negro (75 percent), Neuquen (15 percent), and Mendoza (10 percent).

***Southern Hemisphere apple exports to increase slightly in 1998/99***

Apple exports from selected countries in the Southern Hemisphere in 1998/99 are forecast at 4.5 million tons, 1 percent above last season's shipments. The two largest apple exporters in Southern Hemisphere, Chile and New Zealand, are expected to expand exports.

**Chile's** apple exports in 1998/99 are forecast at 570,000 tons, up 10 percent from last season. A larger apple crop will likely boost again Chile's apple exports in 1998/99. Red apple varieties account for about two thirds of Chile's apple sales overseas, although the share of sweet/sour varieties is increasing.

**New Zealand's** apple exports in 1998/99 are forecast at 310,000 tons, up sharply from shipments in 1997/98. Although volumes remain small, exports of organically grown apples are expected to gradually increase as growers are attracted by the high export premiums available for such fruit. The United States, Canada, and the EU are New Zealand's major apple customers.

New Zealand apples are expected to be exported to India for the first time in 1998/99. India agreed to import 13,000 cases (234 tons) of New Zealand apples each year until 2002, when restrictions on apple imports are due to end. Under the agreement, New Zealand will supply apples to the Indian market from April through October, counter-seasonal to India's season. New Zealand will also help upgrade India's apple stocks and assist in international marketing of Indian-grown apples.

***(For information on production and trade, contact Samuel Rosa at 202 720-6086. For information on marketing contact Sonia Jimenez at 202-690-6057)***

**TABLE 1**  
**APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES**  
**(METRIC TONS)**

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawal
<b>NORTHERN HEMISPHERE COUNTRIES</b>							
<b>EUROPEAN UNION (EU)</b>							
<b>Austria</b>							
1995/96	324,200	50,800	375,000	75,000	275,000	25,000	0
1996/97	366,400	164,000	530,400	34,200	188,000	220,000	88,200
1997/98	454,400	125,000	579,400	55,000	190,000	240,000	94,400
1998/99 F	392,000	140,000	532,000	40,000	186,000	216,000	90,000
<b>Belgium-Luxembourg</b>							
1995/96	513,935	187,908	701,843	245,442	281,171	175,000	230
1996/97	298,588	230,365	528,953	188,216	235,495	100,000	5,242
1997/98	373,155	200,000	573,155	210,000	240,083	120,000	3,072
1998/99 F	413,265	160,000	573,265	210,000	240,265	120,000	3,000
<b>Denmark</b>							
1995/96	65,000	38,057	103,057	1,756	86,301	15,000	0
1996/97	65,000	40,402	105,402	2,193	93,209	10,000	0
1997/98	71,000	46,618	117,618	2,808	104,810	10,000	0
1998/99 F	67,000	45,000	112,000	2,000	100,000	10,000	0
<b>France</b>							
1995/96	2,088,500	53,000	2,141,500	860,000	912,500	275,000	94,000
1996/97	2,047,400	74,100	2,121,500	758,800	898,700	275,000	189,000
1997/98	2,027,000	99,500	2,126,500	863,200	892,800	290,000	80,500
1998/99 F	1,820,000	120,000	1,940,000	750,000	840,000	300,000	50,000
<b>Germany</b>							
1995/96	1,372,600	965,184	2,337,784	42,511	1,544,973	750,000	300
1996/97	1,878,100	737,906	2,616,006	48,475	1,723,617	840,000	3,914
1997/98	1,465,000	867,358	2,332,358	59,504	1,441,008	830,000	1,846
1998/99 F	2,001,000	750,000	2,751,000	50,000	1,846,000	850,000	5,000
<b>Greece</b>							
1995/96	300,581	12,748	313,329	20,931	212,398	2,000	78,000
1996/97	352,000	7,193	359,193	24,299	195,594	1,500	137,800
1997/98	292,400	10,000	302,400	15,000	228,900	6,500	52,000
1998/99 F	310,000	7,000	317,000	20,000	235,500	4,500	57,000
<b>Italy</b>							
1995/96	1,889,000	51,000	1,940,000	474,100	1,075,900	390,000	0
1996/97	2,025,000	13,000	2,038,000	453,000	1,255,138	324,800	5,062
1997/98	2,014,000	41,300	2,055,300	515,000	1,250,000	290,300	0
1998/99 F	2,138,000	15,000	2,153,000	520,000	1,290,000	343,000	0
<b>Netherlands</b>							
1995/96	595,000	370,063	965,063	501,578	381,293	81,800	392
1996/97	490,000	274,078	764,078	305,501	374,414	78,100	6,063
1997/98	470,000	300,000	770,000	319,731	350,000	97,500	2,769
1998/99 F	520,000	240,000	760,000	300,000	355,000	100,000	5,000
<b>Spain</b>							
1995/96	842,900	147,300	990,200	47,800	692,000	180,400	70,000
1996/97	893,600	103,200	996,800	64,500	670,000	150,000	112,300
1997/98	880,000	105,000	985,000	45,000	680,000	160,000	100,000
1998/99 F	742,500	112,500	855,000	35,000	680,000	130,000	10,000
<b>Sweden</b>							
1995/96	67,516	84,306	151,822	1,385	145,437	5,000	0
1996/97	62,053	83,299	145,352	1,689	138,663	5,000	0
1997/98	72,168	91,427	163,595	1,549	157,046	5,000	0
1998/99 F	65,000	92,000	157,000	1,500	150,500	5,000	0
<b>United Kingdom</b>							
1995/96	198,721	427,220	625,941	33,439	569,826	21,859	817
1996/97	223,800	407,776	631,576	28,440	570,800	31,736	600
1997/98	110,712	438,944	549,656	19,207	515,233	15,000	216
1998/99 F	174,000	400,000	574,000	20,000	529,000	24,800	200

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**TABLE 1**  
**APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES**  
**(METRIC TONS)**

Country Mktg. Year	Production 1/	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawal
<b>SUBTOTAL EU</b>							
1995/96	8,257,953	2,387,586	10,645,539	2,303,942	6,176,799	1,921,059	243,739
1996/97	8,701,941	2,135,319	10,837,260	1,909,313	6,343,630	2,036,136	548,181
1997/98	8,229,835	2,325,147	10,554,982	2,105,999	6,049,880	2,064,300	334,803
1998/99 F	8,642,765	2,081,500	10,724,265	1,948,500	6,452,265	2,103,300	220,200
<b>OTHER NORTHERN HEMISPHERE COUNTRIES</b>							
<b>Bulgaria</b>							
1995/96	90,000	13,128	103,128	424	50,000	42,704	10,000
1996/97	180,000	10,193	190,193	2,201	75,992	92,000	20,000
1997/98	160,000	11,991	171,991	92	79,899	74,000	18,000
1998/99 F	150,000	13,000	163,000	100	81,000	66,900	15,000
<b>Canada</b>							
1995/96	608,217	100,739	708,956	99,232	370,724	239,000	0
1996/97	512,993	107,340	620,333	105,338	357,995	157,000	0
1997/98	503,039	122,551	625,590	74,621	350,969	200,000	0
1998/99 F	523,380	120,000	643,380	80,000	368,380	195,000	0
<b>China, Peoples Republic of</b>							
1995/96	14,007,662	9,540	14,017,202	149,324	13,167,495	700,383	0
1996/97	17,052,246	8,787	17,061,033	161,614	16,046,367	853,052	0
1997/98	17,200,000	16,500	17,216,500	180,000	16,175,675	860,825	0
1998/99 F	18,590,000	27,000	18,617,000	174,000	17,325,980	1,117,020	0
<b>Hungary</b>							
1995/96	353,000	45,000	398,000	34,000	131,000	233,000	0
1996/97	551,900	31,100	583,000	57,100	165,000	360,900	0
1997/98	500,000	18,000	518,000	50,000	160,000	308,000	0
1998/99 F	470,000	20,000	490,000	45,000	165,000	280,000	0
<b>Japan</b>							
1995/96	963,300	1,089	964,389	2,506	798,883	163,000	0
1996/97	899,200	338	899,538	3,625	760,913	135,000	0
1997/98	993,100	131	993,231	3,663	817,568	172,000	0
1998/99 F	964,100	150	964,250	4,000	794,250	166,000	0
<b>Mexico</b>							
1995/96	413,230	81,200	494,430	0	424,430	70,000	0
1996/97	426,720	109,000	535,720	0	455,720	80,000	0
1997/98	629,280	80,000	709,280	0	639,280	70,000	0
1998/99 F	390,000	90,000	480,000	0	420,000	60,000	0
<b>Norway</b>							
1995/96	52,559	39,344	91,903	0	67,646	3,042	21,215
1996/97	43,161	40,064	83,225	0	65,020	1,964	16,241
1997/98	44,640	35,359	79,999	0	61,646	1,456	16,897
1998/99 F	47,656	36,000	83,656	0	62,771	2,291	18,594
<b>Poland</b>							
1995/96	1,288,000	27,400	1,315,400	74,000	341,400	900,000	0
1996/97	1,951,500	26,419	1,977,919	95,919	682,000	1,200,000	0
1997/98	2,098,000	26,560	2,124,560	191,520	583,040	1,350,000	0
1998/99 F	1,950,000	27,000	1,977,000	150,000	557,000	1,270,000	0
<b>Romania</b>							
1995/96	500,000	7,900	507,900	40,000	372,900	85,000	10,000
1996/97	510,000	5,000	515,000	35,000	350,000	117,000	13,000
1997/98	572,000	4,000	576,000	37,000	320,000	207,000	12,000
1998/99 F	485,000	4,000	489,000	15,000	260,000	200,000	14,000
<b>Russian Federation</b>							
1995/96	1,094,000	407,350	1,501,350	310	710,000	480,500	310,540
1996/97	1,755,000	406,400	2,161,400	650	845,750	865,000	450,000
1997/98	1,409,000	508,000	1,917,000	950	775,000	865,000	276,050
1998/99 F	1,440,000	373,000	1,813,000	400	779,600	863,000	170,000

Continued--

**TABLE 1**  
**APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES**  
**(METRIC TONS)**

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawal
<b>Serbia/Montenegro</b>							
1995/96	141,000	12,000	153,000	1,000	93,000	59,000	0
1996/97	240,000	0	240,000	1,200	158,800	80,000	0
1997/98	205,000	1,000	206,000	500	120,500	85,000	0
1998/99 F	200,000	0	200,000	0	130,000	70,000	0
<b>Slovakia</b>							
1995/96	38,100	800	38,900	400	32,500	6,000	0
1996/97	79,100	27,000	106,100	12,300	68,800	25,000	0
1997/98	80,300	20,000	100,300	9,200	69,000	22,100	0
1998/99 F	87,000	12,000	99,000	11,000	70,000	18,000	0
<b>Taiwan</b>							
1995/96	9,482	110,433	119,915	0	119,915	0	0
1996/97	8,251	131,750	140,001	0	140,001	0	0
1997/98	9,180	136,600	145,780	0	145,780	0	0
1998/99 F	8,142	130,178	138,320	0	138,320	0	0
<b>Turkey</b>							
1995/96	2,100,000	1,336	2,101,336	47,226	1,949,110	105,000	0
1996/97	2,200,000	1,662	2,201,662	53,499	2,038,163	110,000	0
1997/98	2,550,000	2,000	2,552,000	50,000	2,377,000	125,000	0
1998/99 F	2,500,000	2,000	2,502,000	50,000	2,327,000	125,000	0
<b>United States 2/</b>							
1995/96	4,801,281	168,729	4,970,010	562,555	2,345,059	2,062,396	0
1996/97	4,709,610	166,096	4,875,706	666,857	2,338,640	1,870,209	0
1997/98	4,682,802	167,214	4,850,016	569,285	2,266,869	2,013,862	0
1998/99 F	4,963,939	125,000	5,088,939	670,000	2,418,939	2,000,000	0
<b>SUBTOTAL OTHER NORTHERN HEMISPHERE COUNTRIES</b>							
1995/96	26,459,831	1,025,988	27,485,819	1,010,977	20,974,062	5,149,025	351,755
1996/97	31,119,681	1,071,149	32,190,830	1,195,303	24,549,161	5,947,125	499,241
1997/98	31,636,341	1,149,906	32,786,247	1,166,831	24,942,226	6,354,243	322,947
1998/99 F	32,769,217	979,328	33,748,545	1,199,500	25,898,240	6,433,211	217,594
<b>TOTAL NORTHERN HEMISPHERE COUNTRIES</b>							
1995/96	34,717,784	3,413,574	38,131,358	3,314,919	27,150,861	7,070,084	595,494
1996/97	39,821,622	3,206,468	43,028,090	3,104,616	30,892,791	7,983,261	1,047,422
1997/98	39,866,176	3,475,053	43,341,229	3,272,830	30,992,106	8,418,543	657,750
1998/99 F	41,411,982	3,060,828	44,472,810	3,148,000	32,350,505	8,536,511	437,794
<b>SOUTHERN HEMISPHERE COUNTRIES</b>							
<b>Argentina</b>							
1995/96	1,253,480	8,551	1,262,031	207,867	431,002	623,162	0
1996/97	1,390,985	5,033	1,396,018	229,654	407,714	758,650	0
1997/98	1,253,626	4,000	1,257,626	228,000	398,000	631,626	0
1998/99 F	1,347,315	4,000	1,351,315	225,000	405,500	720,815	0
<b>Australia</b>							
1995/96	280,220	0	280,220	21,007	152,220	106,993	0
1996/97	353,068	0	353,068	33,834	170,000	149,234	0
1997/98	280,596	0	280,596	32,000	148,596	100,000	0
1998/99 F	290,000	0	290,000	30,000	155,000	105,000	0
<b>Brazil</b>							
1995/96	527,400	355,000	882,400	12,000	750,400	120,000	0
1996/97	630,000	341,783	971,783	25,000	883,783	63,000	0
1997/98	708,000	120,386	828,386	10,000	753,386	65,000	0
1998/99 F	690,000	120,000	810,000	30,000	720,000	60,000	0

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**TABLE 1**  
**APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES**  
**(METRIC TONS)**

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawal
<b>Chile</b>							
1995/96	910,000	0	910,000	442,000	92,000	376,000	0
1996/97	920,000	81	920,081	422,274	93,000	404,807	0
1997/98	970,000	90	970,090	520,000	90,000	360,090	0
1998/99 F	1,010,000	0	1,010,000	570,000	92,000	348,000	0
<b>New Zealand</b>							
1995/96	546,000	110	546,110	310,170	53,000	182,940	0
1996/97	568,552	167	568,719	286,500	53,000	229,219	0
1997/98	479,650	74	479,724	192,467	53,000	234,257	0
1998/99 F	535,720	80	535,800	310,000	53,000	172,800	0
<b>South Africa, Republic of</b>							
1995/96	702,500	0	702,500	208,750	246,250	247,500	0
1996/97	660,000	0	660,000	199,768	244,062	216,170	0
1997/98	658,950	0	658,950	224,500	206,330	228,120	0
1998/99 F	660,000	0	660,000	225,000	205,000	230,000	0
<b>TOTAL SOUTHERN HEMISPHERE COUNTRIES</b>							
1995/96	4,219,600	363,661	4,583,261	1,201,794	1,724,872	1,656,595	0
1996/97	4,522,605	347,064	4,869,669	1,197,030	1,851,559	1,821,080	0
1997/98	4,350,822	124,550	4,475,372	1,206,967	1,649,312	1,619,093	0
1998/99 F	4,533,035	124,080	4,657,115	1,390,000	1,630,500	1,636,615	0
<b>WORLD TOTAL</b>							
1995/96	38,937,384	3,777,235	42,714,619	4,516,713	28,875,733	8,726,679	595,494
1996/97	44,344,227	3,553,532	47,897,759	4,301,646	32,744,350	9,804,341	1,047,422
1997/98	44,216,998	3,599,603	47,816,601	4,479,797	32,641,418	10,037,636	657,750
1998/99 F	45,945,017	3,184,908	49,129,925	4,538,000	33,981,005	10,173,126	437,794

1/ Data for Northern Hemisphere countries are for a July/June marketing year, except for Mexico and France which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February 1 of the second year indicated, and New Zealand where the year starts in October 1 of the first year indicated. For Austria, processing apples are not included in production.

2/ U.S. import/export estimates based on U.S. Census of the Bureau data, through December 1998, and trade contacts.

F= Forecast

## Tree Nut Situation Updates

This report updates the tree nut situation for selected countries published in the November and December 1998 issues of the World Horticultural Trade & U.S. Export Opportunities circular.

### ALMONDS

Almond production in selected countries in 1998/99 is forecast at 309,968 metric tons (shelled basis), 6 percent below the previous estimate and 34 percent below last year's record crop. Lower revisions in the 1998/99 U.S. and Spanish almond crops accounted for this decrease. The 1998/99 U.S. almond crop is estimated at 235,868 tons, 4 percent below the previous forecast, due to unfavorable weather conditions which delayed crop development. The 1998/99 Spanish crop was reduced by 25 percent from the November forecast, also due to unfavorable weather which affected pollination early in 1998.

Almond exports from selected countries in 1998/99 are forecast at 224,573 tons, 5 percent above the November forecast but 13 percent below the previous year's shipments. This is primarily due to significantly smaller crops in the United States and Spain, the world's two largest almond producers. Other countries with smaller crops than last year are Greece, Italy, and Morocco. U.S. exports from August 1998 through January 1999 (according to trade sources) totaled 146,012 tons, 14 percent below last season's exports during the same time period. Sales to date to the European Union, the largest U.S. market, are down 8 percent. U.S. 1998/99 ending almond stocks are forecast to fall to 45,540 tons, due to the smaller harvest.

### WALNUTS

Walnut production in selected countries in 1998/99 is estimated at 611,861 tons (in-shell basis), 1 percent above the previous estimate. A slightly higher production estimate for the United

States accounts for this increase. The 1998/99 U.S. walnut crop is estimated at 205,931 tons, 16 percent below the 1997/98 harvest, due mainly to average yields expected from the mid-season and late varieties.

Walnut exports from selected countries in 1998/99 are forecast at 182,810, one percent below the previous forecast and 4 percent below 1997/98 exports. U.S. exports from August 1998 through November 1998 (according to the U.S. Bureau of Census) totaled 55,123 tons, 14 percent below the previous year's shipments during the same time period. Sales to the European Union, the largest U.S. market, are down 7 percent for 1998/99 compared to this same period for 1997/98.

### HAZELNUTS

The 1998/99 hazelnut production estimate for selected countries has been increased to 779,061 tons (in-shell basis), 3 percent above the December forecast. This is due primarily to an increase in the production estimate for Turkey, the world's largest hazelnut producer. U.S. production figures have been revised downward to 14,061 tons, down 6 percent from the previous estimate.

Total hazelnut exports from reporting countries in 1998/99 remain at 448,000 tons, 3 percent below the previous year's shipments. The U.S. export forecast was decreased based on significantly fewer shipments to date compared with the volume for the same time period for prior years. Sales to the European Union, the largest U.S. market, are down 54 percent for 1998/99 compared to this same period for 1997/98. The export forecast for Turkey, remains unchanged at 375,000 tons, 6 percent below the last year's volume.

(For further information on supply and trade contact Lisa Anderson at 202-720-5028. For information on U.S. marketing opportunities, contact Ingrid Mohn at 202-720-5330.)



# ALMONDS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, shelled basis							
<b>Greece</b>							
1996/97	1,153	12,800	480	14,433	260	12,500	1,673
1997/98	1,673	14,500	500	16,673	1,500	12,600	2,573
1998/99 F	2,573	13,100	700	16,373	1,373	12,550	2,450
<b>Italy</b>							
1996/97	500	6,000	14,728	21,228	1,071	19,657	500
1997/98	500	11,000	13,000	24,500	1,000	22,500	1,000
1998/99 F	1,000	9,000	14,500	24,500	1,000	23,000	500
<b>Morocco</b>							
1996/97	957	5,100	43	6,100	0	6,000	100
1997/98	100	11,000	10	11,110	0	10,800	310
1998/99 F	310	8,000	30	8,340	0	8,200	140
<b>Spain</b>							
1996/97	8,500	60,000	20,200	88,700	33,600	51,100	4,000
1997/98	4,000	75,000	25,800	104,800	50,800	47,000	7,000
1998/99 F	7,000	30,000	27,000	64,000	32,000	30,000	2,000
<b>Turkey</b>							
1996/97	2,500	14,300	170	16,970	664	14,706	1,600
1997/98	1,600	11,000	3,000	15,600	100	14,500	1,000
1998/99 F	1,000	14,000	2,000	17,000	200	14,800	2,000
<b>United States 2/ 3/ 4/</b>							
1996/97	42,093	231,332	72	273,497	179,577	72,012	21,908
1997/98	21,908	344,277	62	366,247	205,432	82,798	78,017
1998/99 F	78,017	235,868	110	313,995	190,000	78,455	45,540
<b>Total</b>							
1996/97	55,703	329,532	35,693	420,928	215,172	175,975	29,781
1997/98	29,781	466,777	42,372	538,930	258,832	190,198	89,900
1998/99 F	89,900	309,968	44,340	444,208	224,573	167,005	52,630

1/ Marketing Years: August-July for the United States; July-June for Morocco; September-August for Spain, Italy, Turkey; October-September for Greece.

2/ U.S. import data are from Bureau of the Census with input from the Almond Board of California (ABC). Import forecast originates with Foreign Agricultural Service/USDA.

3/ U.S. export and stock data for 1996/97 and 1997/98 come from the ABC; 1998/99 export forecast based on preliminary data from the ABC; 1998/99 stock estimate from ABC.

4/ U.S. production forecast for 1998/99 by the National Agricultural Statistics Service (NASS).

F = Forecast.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of Census, ABC, and NASS/USDA.

**U.S. Exports of Almonds to Principal Markets 1/  
Marketing Years 1994/95 - 1997/98  
(metric tons, shelled basis)**

Destination	1994/95	1995/96	1996/97	1997/98
European Union	122,228	101,278	116,120	122,062
Japan	20,185	17,599	19,232	20,593
India	15,331	5,942	8,800	15,195
Canada	6,985	5,352	5,897	7,303
Other Europe	7,439	4,536	5,670	7,439
South Korea	3,538	2,767	3,266	3,221
Israel	2,313	1,814	1,814	2,223
United Arab Emirates	2,858	1,769	2,767	4,990
Saudi Arabia	1,905	1,542	1,497	2,540
China	3,493	1,588	2,540	3,810
Mexico	1,950	816	1,270	2,177
Other Countries	15,029	6,995	10,705	13,880
Grand Total	203,255	151,999	179,577	205,432

1/ Marketing years, August - July. Note: All data from the Almond Board of California.

# WALNUTS: PRODUCTION, SUPPLY AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply and Distribution	Exports	Domestic Consumption	Ending Stocks
Metric tons, in-shell basis							
<b>Chile</b>							
1996/97	150	10,950	6	11,106	8,880	1,700	526
1997/98	526	9,955	35	10,516	8,570	1,700	246
1998/99 F	246	10,930	10	11,186	9,310	1,700	176
<b>China</b>							
1996/97	0	238,000	50	238,050	50,000	188,050	0
1997/98	0	249,000	124	249,124	45,663	203,461	0
1998/99 F	0	255,000	500	255,500	35,000	220,500	0
<b>France</b>							
1996/97	0	22,050	11,200	33,250	14,200	19,050	0
1997/98	0	23,500	12,500	36,000	15,500	20,500	0
1998/99 F	0	28,000	9,000	37,000	16,000	21,000	0
<b>India</b>							
1996/97	3,200	29,000	0	32,200	13,780	12,000	6,420
1997/98	6,420	25,000	0	31,420	15,000	12,800	3,620
1998/99 F	3,620	30,000	0	33,620	16,000	13,500	4,120
<b>Italy</b>							
1996/97	500	12,000	15,848	28,348	1,000	26,348	1,000
1997/98	1,000	21,000	10,000	32,000	1,200	29,800	1,000
1998/99 F	1,000	15,000	15,000	31,000	1,000	29,000	1,000
<b>Turkey</b>							
1996/97	3,900	66,000	1,254	71,154	952	66,002	4,200
1997/98	4,200	66,000	2,000	72,200	700	67,000	4,500
1998/99 F	4,500	67,000	2,000	73,500	500	68,000	5,000
<b>United States 2/3/4/</b>							
1996/97	59,002	188,696	6,445	254,143	113,684	96,031	44,428
1997/98	44,428	244,030	319	288,777	103,828	110,850	74,099
1998/99 F	74,099	205,931	6,000	286,030	105,000	114,577	66,453
<b>TOTAL</b>							
1996/97	66,752	566,696	34,803	668,251	202,496	409,181	56,574
1997/98	56,574	638,485	24,978	720,037	190,461	446,111	83,465
1998/99 F	83,465	611,861	32,510	727,836	182,810	468,277	76,749

1/ Marketing Years: March-February for Chile; August-July for the United States; September-August for Italy and Turkey; October-September for China, France, and India.

2/ U.S. export and import data come from the Bureau of the Census with forecasts by USDA/Foreign Agricultural Service.

3/ For conversion of shelled exports, U.S. domestic shelling ratios of .410 and .411 for 1996/97 and 1997/98 originate from calculations of data from the National Agricultural Statistics Service; U.S. domestic shelling ratio for 1998/99 is .419, based on a 3 year average. FAS converted imports to an in-shell basis using U.S. shelling ratios.

4/ U.S. stock data comes from the Walnut Marketing Board (WMB).

F =Forecast.

SOURCES: U.S. Agricultural Attache Reports, Bureau of the Census, and NASS/USDA

**U.S. Exports of Walnuts to Principal Markets 1/  
Marketing Years 1994/95 - 1997/98  
(metric tons, in-shell equivalent)**

Destination	1994/95	1995/96	1996/97	1997/98
Australia	3,033	3,038	2,666	3,843
Brazil	3,140	3,346	4,905	1,780
Canada	7,528	6,425	9,126	7,709
China; Peoples Republic of	43	58	10	0
European Union	62,782	59,906	59,255	49,544
Israel	4,362	4,498	4,149	6,870
Japan	15,186	19,010	25,097	18,454
Korea; Republic of	973	906	1,773	3,815
Mexico	1,614	910	372	4,064
Switzerland	924	674	496	468
Taiwan	1,977	1,352	1,644	2,350
Other Countries	4,766	3,772	4,190	4,931
<b>Grand Total</b>	<b>106,330</b>	<b>103,896</b>	<b>113,684</b>	<b>103,828</b>

1/ Marketing years, August - July. Note: All data from the Bureau of Census. Shelling ratios for walnuts were .4171 , .437, .410, and .411 for 1994/95, 1995/96, 1996/97, 1997/98 respectively. Computations originate from data published by the USDA/National Agricultural Statistics Service (NASS) in "Non Citrus Fruits and Nuts: 1999 Preliminary Survey" and "Noncitrus Fruits and Nuts: Final Estimates: 1992-1997".

# HAZELNUTS: PRODUCTION, SUPPLY AND DISTRIBUTION

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, in-shell basis							
Italy							
1996/97	60,000	95,000	36,491	191,491	55,468	106,023	30,000
1997/98	30,000	77,000	45,000	152,000	27,000	115,000	10,000
1998/99 F	10,000	130,000	30,000	170,000	53,000	115,000	2,000
Spain							
1996/97	5,100	6,500	12,300	23,900	7,900	15,000	1,000
1997/98	1,000	16,000	8,800	25,800	11,800	14,000	0
1998/99 F	0	10,000	12,000	22,000	8,000	14,000	0
Turkey							
1996/97	60,000	440,000	1	500,001	334,637	60,364	105,000
1997/98	105,000	475,000	0	580,000	400,000	55,000	125,000
1998/99 F	125,000	625,000	0	750,000	375,000	175,000	200,000
United States 2/ 3/ 4/							
1996/97	4,788	17,236	9,947	31,971	16,398	15,106	467
1997/98	467	42,640	10,765	53,872	25,365	26,784	1,723
1998/99 F	1,723	14,061	13,000	28,784	12,000	16,284	500
TOTAL							
1996/97	129,888	558,736	58,739	747,363	414,403	196,493	136,467
1997/98	136,467	610,640	64,565	811,672	464,165	210,784	136,723
1998/99 F	136,723	779,061	55,000	970,784	448,000	320,284	202,500

1/ Marketing Years: July-June for the United States; September -August for Spain, Italy, and Turkey.

2/ U.S. exports and imports are from the Bureau of the Census with forecasts by the Foreign Agricultural Service/USDA.

3/ The shelling ratios for U.S. exports and imports for 1996/97 and 1997/98 are 0.3920 and 0.3630 based on the National Agricultural Statistics Service/USDA. For 1998/99, FAS used a shelling ratio of .405, an average based on the last three years.

4/ The 1998/99 production forecast comes from the National Agricultural Statistics Service (NASS).

F=Forecast.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of the Census, NASS/USDA.



**U.S. Exports of Hazelnuts to Principal Markets 1/  
Marketing Years 1994/95 - 1997/98  
(metric tons, in-shell equivalent)**

Destination	1994/95	1995/96	1996/97	1997/98
Australia	747	835	795	969
Brazil	649	777	1,095	729
Canada	1,603	1,098	1,467	1,918
China	0	60	2,656	1,443
Egypt	357	334	128	382
European Union	5,356	7,738	5,963	11,759
Hong Kong	122	78	1,744	3,714
Israel	832	1,302	823	1,670
Mexico	1,048	848	873	1,140
Saudi Arabia	132	183	0	93
Taiwan	81	7	5	0
United Arab Emirates	85	275	39	20
Venezuela	106	274	184	207
Other Countries	700	693	626	1,321
<b>Grand Total</b>	<b>11,818</b>	<b>14,502</b>	<b>16,398</b>	<b>25,365</b>

1/ Marketing years, July - June. Note: All data from the Bureau of Census. Shelling ratios for hazelnuts were .4002 , .467, .385, and .363 for 1994/95, 1995/96, 1996/97, 1997/98 respectively. Computations originate from data published by the USDA/National Agricultural Statistics Service (NASS) in "Non Citrus Fruits and Nuts: 1999 Preliminary Survey" and "Noncitrus Fruits and Nuts: Final Estimates: 1992-1997".

## Macadamia Situation and Outlook

Following a decade of rising macadamia nut prices, prices have fallen sharply in response to world supply far exceeding demand. Factors accelerating this decline include increasing macadamia acreage and production, primarily in Australia and South Africa; record U.S. and Australian macadamia crops in 1997; a downturn in demand in Asia, the largest regional market, due to the continuing economic and financial malaise affecting that region; and slackening European demand in response to higher nut prices. As a result, U.S. macadamia export prices fell an average of 14 percent from 1997 to 1998. Increased production from Australia, now the world's largest macadamia producer, is likely to continue in the near future. While the United States is currently the world's second largest producer, it remains a significant importer of macadamias. The United States is the largest single export market for Australia, South Africa, Costa Rica, Guatemala, and Brazil.

### UNITED STATES

In 1997, the United States dropped to second place in world macadamia production. U.S. macadamia nut production in 1998/99 is forecast at 24,040 tons, 7 percent below last year's crop. Drought-like conditions throughout most of 1998 are mainly responsible for the expected lower output.

Exports in 1998/99 are forecast to decrease 7 percent from last year to 3,000 tons, due to decreased demand from Asia, the U.S. largest regional market. The United States exports mostly prepared or preserved macadamia. Japan comprises the U.S. largest single market and purchases about 62 percent of total U.S. shipments.

While sales to Japan are up 33 percent compared to this same time period last year, sales to the other three big Asian markets (Hong Kong, Taiwan and South Korea) are down 76 percent.

U.S. imports in 1998/99 are forecast to increase to 16,000 tons, up 18 percent, due to the expected smaller harvest. Shelled macadamias

account for most U.S. imports. Guatemala, Kenya, South Africa, and Costa Rica remain the principal suppliers of shelled macadamia nuts to the United States.

Lower worldwide demand has adversely affected U.S. macadamia nut prices. According to the Hawaiian Agricultural Statistics Service, farm prices fell by 5 percent from \$1.72/kg in 1996 to \$1.65/kg in 1997.

### AUSTRALIA

Contrary to earlier forecasts of a larger crop, Australia produced less -- 24,500 tons -- of macadamias in 1997/98, but nevertheless passed the United States to become the world's largest macadamia producer. The 1998/99 crop is set to rebound from last year's smaller crop with the Australia Macadamia Society (AMS) projecting output at 30,000 tons. Australia will continue to realize greater production increases in the near future as more orchards come into commercial production.

Australia remains the world's largest macadamia exporter, shipping about 60 percent of output. Exports in 1998/99 are forecast at a record

19,000 tons, 12 percent above the previous year's shipments. The U.S. is Australia's single largest export market accounting for 30 percent of total 1997/98 exports. Australia exports mostly bulk products to Asia and Europe.

Asian countries form the largest regional market, accounting for 46 percent of total 1997/98 Australian exports. Japan and Hong Kong are the largest Asian customers, accounting for 17 and 15 percent respectively of last year's exports.

AMS estimates that the average farmgate price per kilogram fell over 20 percent during 1997, reaching USD\$1.50 for the 1998 crop.

### **SOUTH AFRICA**

The 1998/99 harvest is expected to increase 15 percent from last year to 7,350 tons. This increase is due primarily to continued favorable weather conditions and trees coming into full production. The crop could increase to approximately 9,500 tons by the year 2001 based on the number of young trees coming into full production.

Exports in 1998/99 are also projected to rise, up 20 percent from 1997/98 to 6,500 tons. The U.S. and Asia were the biggest importers of South African macadamia nuts in 1997, accounting for 25 and 24 percent of total exports, respectively.

With relatively high world stock levels and declining worldwide demand, South African producer prices have fallen 20 percent from 1997 to 1998.

### **COSTA RICA**

Macadamia nut production for 1997/98 was much lower than previously forecast because of adverse weather conditions caused by El Niño. In 1998/99, production of macadamia nuts in Costa Rica is forecast to increase about 15 percent to 2,300 tons.

Exports are also projected to rise because of the

higher expected production, which is now being processed because of the harvesting delay caused last year by El Niño. The United States is Costa Rica's major export market, accounting for 72 percent of total exports in 1998. The European Union is the second biggest importer of Costa Rican macadamias, purchasing about 25 percent of exports.

Depressed worldwide prices also affected Costa Rica, with the 1997 average producer price of USD\$5.50/kg for shelled macadamias falling to USD\$3.60/kg in 1998.

### **GUATEMALA**

In 1998/99, macadamia nut production is forecast at 3,500 tons, up 25 percent from last year. This trend is expected to continue for approximately the next five years as the number of trees of bearing age come into full maturity.

Guatemala exports nearly all of its macadamia nut production, with the United States and the European Union accounting for 80 and 10 percent respectively of Guatemala's exports.

Reflecting the worldwide decrease in macadamia nut prices, the average kernel export FOB price dropped from USD\$4.50/lb to USD\$3.50/lb between 1997 and 1998.

### **BRAZIL**

In 1998/99, Brazil's output of macadamias is expected to rise 10 percent to 1,760 tons, reflecting favorable weather conditions and more trees entering production.

Exports are forecast to increase 8 percent to 270 tons. In 1997/98, the United States purchased about 56 percent of Brazil's macadamias, with the European Union accounting for approximately 37 percent of exports.

The recent January 1999 devaluation of the Brazilian currency will increase the competitiveness of Brazil's products and producers hope to increase macadamia exports.

However, high interest rates and lack of government support in the macadamia industry may negatively impact productivity and exports and offset the competitiveness gained by the recent currency devaluation.

*Note: Information on the 1998/99 Kenya macadamia crop was not available prior to publication due to a reporting delay caused by the bombing of the U.S. Embassy in Nairobi in August 1998.*

(For further information on supply, distribution, and trade, contact Lisa Anderson at 202-720-5028. For further information on U.S. marketing opportunities, contact Ingrid Mohn at 202-720-5330.)



**MACADAMIA NUTS: PRODUCTION, SUPPLY AND DISTRIBUTION**  
**(Metric Tons, In-shell Basis)**  
**Marketing Years: 1996/97 - 1998/99**

Country/ Marketing Year	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks	Total Distribution
<b>United States 1/ 2/ 3/ 4/</b>								
1996/97	0	25,628	11,379	37,007	4,593	32,414	0	37,007
1997/98	0	26,308	13,555	39,863	3,240	36,623	0	39,863
1998/99 F	0	24,040	16,000	40,040	3,000	37,040	0	40,040
<b>Australia 1/</b>								
1996/97	0	25,400	0	25,400	15,141	7,759	2,500	25,400
1997/98	2,500	24,500	0	27,000	16,959	9,041	1,000	27,000
1998/99 F	1,000	30,000	0	31,000	19,000	11,000	1,000	31,000
<b>Kenya 1/ 5/</b>								
1996/97	700	6,800	0	7,500	6,819	321	360	7,500
1997/98	360	7,000	0	7,360	6,900	321	139	7,360
1998/99 F	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>South Africa 1/</b>								
1996/97	0	5,505	0	5,505	3,916	849	740	5,505
1997/98	740	6,390	0	7,130	5,400	500	1,230	7,130
1998/99 F	1,230	7,350	0	8,580	6,500	500	1,580	8,580
<b>Costa Rica 1/</b>								
1996/97	855	2,800	0	3,655	3,351	265	39	3,655
1997/98	39	2,000	0	2,039	1,244	265	530	2,039
1998/99 F	530	2,300	0	2,830	2,200	270	360	2,830
<b>Guatemala 1/</b>								
1996/97	120	2,507	0	2,627	2,507	15	105	2,627
1997/98	105	2,800	0	2,905	2,775	20	110	2,905
1998/99 F	110	3,500	0	3,610	3,475	25	110	3,610
<b>Brazil 1/</b>								
1996/97	0	1,300	0	1,300	130	1,170	0	1,300
1997/98	0	1,600	0	1,600	250	1,350	0	1,600
1998/99 F	0	1,760	0	1,760	270	1,490	0	1,760
<b>TOTAL</b>								
1996/97	1,675	69,940	11,379	82,994	36,457	42,793	3,744	82,994
1997/98	3,744	70,598	13,555	87,897	36,768	48,120	3,009	87,897
1998/99 F	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

1/ Marketing Years: July-June for the United States and Australia; January - December for Kenya, South Africa, Costa Rica, and Guatemala;

February - January for Brazil.

2/ U.S. exports and imports come from the Bureau of the Census with forecasts by USDA/Foreign Agricultural Service with shelling ratios of .216 for 1995/96, .228 for 1996/97, and .23 for 1997/98; a shelling ratio average of .224 was used for 1998/99 based on an average of the past three years. Shelling ratios originate with the Hawaii Agricultural Statistics Service (HASS).

3/ U.S. exports include only prepared and preserved macadamia nuts. The National Agricultural Statistics Services (NASS) in Hawaii indicates that few U.S. exports are shelled or in-shell macadamias.

4/ Domestic consumption derived from production and exports.

5/ Information on the 1998/99 crop was not available from the FAS office in Nairobi due to a reporting delay caused by the bombing of the U.S. Embassy in August 1998.

F =Forecast.

SOURCES: U.S. Agricultural Attache Reports, Bureau of Census, NASS/USDA, and HASS.

**U.S. Exports of Prepared and Preserved Macadamia Nuts 1/  
Marketing Years 1994/95 - 1997/98  
(metric tons, in-shell equivalent)**

<b>Destination</b>	<b>1994/95</b>	<b>1995/96</b>	<b>1996/97</b>	<b>1997/98</b>
Canada	238	532	338	343
China; Peoples Republic	0	0	0	35
European Union	173	407	206	148
Hong Kong	290	620	535	726
Japan	2,268	2,907	2,882	1,400
Korea; Republic of	242	176	193	239
Lebanon	4	0	9	13
Norway	13	14	22	9
Switzerland	22	111	48	100
Taiwan	173	301	285	217
Other Countries	71	59	75	10
<b>Total</b>	<b>3,495</b>	<b>5,128</b>	<b>4,593</b>	<b>3,240</b>

**U.S. Imports of Macadamia Nuts 1/  
Marketing Years (July - June) 1994/95 - 1997/98  
(metric tons, in-shell equivalent)**

<b>Destination</b>	<b>1994/95</b>	<b>1995/96</b>	<b>1996/97</b>	<b>1997/98</b>
Australia	4,662	5,016	3,990	6,548
Brazil	377	560	461	687
Costa Rica	884	995	1,421	1,725
Guatemala	1,294	1,931	1,592	1,095
Kenya	719	1,171	1,395	1,411
Malawi	511	737	447	487
South Africa; Republic of	1,273	1,208	1,654	1,293
Zimbabwe	69	194	127	0
Other Countries	212	200	293	309
<b>Total</b>	<b>10,001</b>	<b>12,012</b>	<b>11,380</b>	<b>13,555</b>

1/ Marketing Years, July - June. Note: all data from the Bureau of Census. Shelling ratios for macadamia nuts are from the Hawaii Agricultural Statistics Services (HASS) and are .231, .216, .228, and .23 for 1994/95, 1995/96, 1996/97, and 1997/98 respectively.

## Kiwifruit Situation For Selected Countries

Selected country kiwifruit production declined marginally in 1998/99. Production in the Northern Hemisphere was up 4 percent, due primarily to a 13 - percent increase in Italian output. Selected country kiwifruit exports in 1998/99 are forecast to increase by 1 percent to 577,300 tons. Italy accounts for most of the increase in exports. U.S. kiwifruit production in 1998/99 is forecast down 1 percent, to 31,389 tons. The industry estimates a commercial packout of 28,577 tons. The quality of the U.S. crop is excellent and the fruit size is consistently larger. U. S. exports in 1998/99 may account for 20 percent of the packout compared to 13 percent the year before and are expected to be up 6 percent. U.S. kiwifruit imports in 1998/99 are expected to remain near last year's level.

### NORTHERN HEMISPHERE

Production in the Northern Hemisphere accounts for over 55 percent of world production. Italy is traditionally the world's largest producer and by far the largest exporter in the Northern Hemisphere. All Northern Hemisphere countries, with the exception of Italy and Greece, are net importers of kiwifruit.

#### European Union

The European Union (EU) is the world's most important kiwifruit growing region accounting for 45 percent of total world production. Italy is the largest producer accounting for 68 percent of EU production. The EU greatly facilitated conversion of crop land to kiwifruit in the 1980s through widespread subsidies. Although most subsidies have reportedly been eliminated, their impact continues. Production in 1998/99, for the 5 major EU producing countries is 379,800 tons. EU exports in 1998/99 are forecast at 253,300 tons up 13 percent from last year.

#### Italy

Italy's kiwifruit production in 1998/99 is estimated at 260,000 tons. Although this

represents a 13 - percent increase from the small harvest of last year, it is still more than 25 percent below average production. The lower than average production is due to unfavorable weather conditions.

Italy's exports in 1998/99 are forecast at 210,000 tons up 19 percent from last year's record low of 177,000 tons, but 10 percent below historical average shipments. Over 70 percent of Italy's exports are destined for other EU countries, mainly Germany which accounts for 30 percent of total exports.

#### United States

Kiwifruit production in 1998/99 is forecast at 31,389 tons, down 2 percent from last year's weather reduced crop. Industry sources indicate a commercial packout of 28,577 tons which is very close to last year's level. However, unlike last year, this year's crop is of excellent quality and consistently larger size. Domestic demand is high, due to the freeze reduced California citrus crop and export demand is strong. For the first time in many years the United States is shipping to Australia, Hong Kong, Taiwan and New Zealand. The United States should have enough production to export until Chile enters

the market in March and New Zealand enters toward the end of April.

U.S. exports of kiwifruit in 1997/98 reached 5,684 tons up 150 tons from the previous year's level. Canada is the major U.S. kiwifruit market, accounting for slightly more than 71 percent of total U.S. exports. The California Kiwifruit Commission (CKC) has recognized the importance of export markets. For over three years, CKC has committed more than 85 percent of its Market Access Funds in continuing to develop and maintain these markets. In-store promotions, trade relation activities, and trade shows have been used to address low awareness and increasing competition in Canada and Korea.

Exports to Canada increased 24 percent in 1997/98 to 4,041 tons, valued at \$5.2 million. The California Kiwifruit Commission (CKC) has been working in Canada to overcome competition from Italian, Greek, and French kiwifruit imports. Last year, promotional activities included consumer promotions, trade shows and trade related activities.

The U.S. Commerce Department's determination of injury to the U.S. domestic kiwifruit industry from imports of New Zealand kiwifruit led to the imposition of a 98.6 percent anti-dumping duty in May 1992. However, since that date the margin has been reduced several times and is now set at zero.

### **Progress on the National Kiwifruit, Research and Promotion and Consumer Act**

The National Kiwifruit, Research Promotion and Consumer Act was amended in June 1998 to eliminate the requirement that the 11 member Board be composed of at least 51 percent domestic producers. The purpose of this amendment was to reduce opposition to a forthcoming referendum on a proposed rule which would assess a charge of 10 cents per seven pound tray on domestic producers of 500 or more pounds per year of kiwifruit and

importers of 10,000 pounds or more of kiwifruit per year.

The proposed rule would affect approximately six hundred U.S. producers of kiwifruit and 45 importers and generate about \$2 million. The money would be used to conduct year round promotional activities in the United States.

## **SOUTHERN HEMISPHERE COUNTRIES**

### **New Zealand**

Due to unfavorable weather conditions, New Zealand's kiwifruit production in 1999 is forecast at 221,000 tons, down 10 percent from last year's bumper crop. Last year's grower returns increased by 17 percent, estimated at \$209 million. The fall in the New Zealand dollar against the Deutschmark, the yen and the U.S. dollar is responsible for an estimated three-quarters of the improved returns. Another factor was the much lower than average production achieved in Europe and Chile. Thus demand remained strong but competition from alternative suppliers was reduced. Consequently, New Zealand sold and shipped all of its available fruit fairly early. In fact since December 1998, U.S. exporters shipped more than 250,000 pounds of kiwifruit to New Zealand to make up for the shortage of supplies for domestic consumption.

New Zealand's 1998/99 exports are forecast at 195,000 tons, down 9 percent from the previous year due to the reduced production. Exports for 1997/98 are estimated at 215,000 tons, only 5,000 tons off the record 220,000 tons set in 1995/96. U.S. imports from New Zealand in 1997/98 were 12,608 tons compared to 2,569 tons imported during the previous year.

### **Chile**

Kiwifruit production in Chile reached a record 156,000 tons in 1997/98. Production for 1998/99 is forecast at 158,000 tons. This



slight rise in production reflects increased yields from maturing plantings.

Exports are expected to be down, due to an expected fall in the quality of the production. The return of drought conditions to most fresh fruit growing areas will affect the size of the kiwifruit and reduce the exportable output.

About 77 percent of Chile's production is exported. Exports for 1998/99 are forecast at 122,000 tons, down 4 percent from the previous year.

Chile's exports in 1997/98 were larger than expected due to increased European import demand as a result of a smaller harvest in Italy and France. The stronger EU demand offset the expected decline in shipments to the United States, due to increased competition from New Zealand resulting from the ending of the countervailing duties.

Exports in 1998/99 are expected to decrease for several reasons. First, shipments to the United States may decline due to greater competition from New Zealand, resulting from the elimination of the countervailing duty. Second, shipments to Asia may be reduced due to the financial crisis in that region.

**For further information on production, supply and distribution, and trade contact Robert Knapp, Horticultural and Tropical Products Division, (202) 720-4620. For information on U.S. marketing opportunities, contact Pamela McKenzie (202) 720-3309.**

## Kiwifruit: Production Supply and Distribution

Country	Planted Area	Production	Exports	Imports	Domestic Consumption
Metric Tons					
<b>Northern Hemisphere</b>					
<b>Italy</b>					
1996/97	19,500	320,000	257,000	20,000	83,000
1997/98	19,500	230,000	177,000	28,000	81,000
1998/99	19,500	260,000	210,000	28,000	78,000
<b>France</b>					
1996/97	4,370	73,200	20,427	26,625	79,398
1997/98	4,250	71,100	23,678	28,671	76,093
1998/99	4,250	69,000	22,000	29,000	76,000
<b>Greece</b>					
1996/97	3,950	55,660	31,225	1,240	25,675
1997/98	3,870	40,900	12,682	1,800	30,018
1998/99	3,800	38,000	11,000	2,000	29,000
<b>Spain</b>					
1996/97	760	10,000	3,400	56,265	62,865
1997/98	760	9,200	9,775	64,491	63,916
1998/99	770	10,000	10,000	60,000	60,000
<b>Portugal</b>					
1996/97	1,058	10,498	914	8,425	18,009
1997/98	1,109	8,232	1,714	8,720	15,238
1998/99	1,018	2,800	300	13,000	15,500
<b>Japan</b>					
1996/97	3,880	43,900	0	42,328	86,228
1997/98	3,580	39,400	0	39,661	79,061
1998/99	3,330	37,800	0	40,000	77,800

## Kiwifruit: Production Supply and Distribution

Country	Planted Area	Production	Exports	Imports	Domestic Consumption
Metric Tons					
<b>Korea</b>					
1996/97	1,490	12,860	0	8,120	20,980
1997/98	1,380	14,170	221	4,029	17,978
1998/99	1,270	14,700	300	5,000	19,400
<b>United States</b>					
1996/97	2,375	28,577	5,438	37,680	60,819
1997/98	2,208	31,752	5,684	41,986	68,054
1998/99	2,208	31,389	6,000	42,000	67,389
<b>Subtotal Northern Hemisphere</b>					
1996/97	37,383	554,695	318,404	200,683	436,974
1997/98	36,657	444,754	230,754	217,358	431,358
1998/99	36,146	463,689	259,600	219,000	423,089
<b>Southern Hemisphere</b>					
<b>New Zealand</b>					
1996/97	10,700	235,000	205,000	0	30,000
1997/98	10,750	245,000	215,000	70	30,070
1998/99	10,750	221,000	195,000	0	26,000
<b>Chile</b>					
1996/97	7,695	154,000	116,500	0	37,500
1997/98	7,695	156,000	127,000	0	29,000
1998/99	7,695	158,000	122,000	0	36,000
<b>Australia</b>					
1996/97	415	5,400	751	18,039	22,688
1997/98	410	5,400	700	16,000	20,700
1998/99	430	4,800	700	17,000	21,100

## Kiwifruit: Production Supply and Distribution

Country	Planted Area	Production	Exports	Imports	Domestic Consumption
Metric Tons					
<b>Subtotal Southern Hemisphere</b>					
1996/97	18,810	394,400	322,251	18,039	90,188
1997/98	18,855	406,400	342,700	16,070	79,770
1998/99	18,875	383,800	317,700	17,000	83,100
<b>World Total</b>					
1996/97	56,193	949,095	640,655	218,722	527,162
1997/98	55,512	851,154	573,454	233,428	511,128
1998/99	55,021	847,489	577,300	236,000	506,189

*Note: Production data for Northern Hemisphere countries are estimates; for Southern Hemisphere countries are forecasts*



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	
Fresh Apples	MT										
European Union	3,158	9,228	8,943	19,757	28,666	1,940	5,188	5,228	11,161	18,270	
Canada	7,516	6,513	24,337	19,641	95,465	6,026	4,317	17,898	12,775	71,982	
Mexico	991	6,183	1,614	8,061	62,471	546	3,415	893	4,593	34,847	
Hong Kong	5,071	3,393	11,282	11,441	48,660	3,029	1,683	6,855	6,498	26,812	
Taiwan	20,839	7,921	55,955	52,774	113,877	14,047	4,427	37,588	33,334	71,314	
Other Countries	25,803	37,355	86,460	96,958	189,941	15,237	19,133	48,766	49,678	104,672	
Subtotal:----	63,377	70,594	188,591	208,631	539,081	40,824	38,163	117,226	118,039	327,896	
Fresh Pears	MT										
European Union	8,002	5,481	16,443	10,247	19,864	3,817	2,635	7,572	5,566	9,219	
Canada	3,873	4,529	19,276	17,242	46,122	2,643	3,309	11,864	12,099	30,093	
Mexico	3,894	4,690	10,658	13,962	47,275	1,983	2,442	5,371	7,320	24,641	
Brazil	34	2,499	14,942	9,992	15,331	23	1,590	6,198	6,127	6,472	
Taiwan	260	610	1,508	1,885	4,286	121	237	688	916	2,136	
Other Countries	3,733	4,175	13,306	10,467	24,120	2,181	2,457	7,462	6,033	14,413	
Subtotal:----	19,797	21,984	76,133	63,793	156,996	10,768	12,670	39,154	38,061	86,973	
Fresh Apricots	MT										
Canada	83	101	97	140	3,719	117	122	137	164	4,364	
Mexico	0	0	44	55	1,967	0	0	34	51	1,553	
Hong Kong	0	0	90	0	201	0	0	60	0	198	
Taiwan	88	0	560	63	664	118	0	611	61	741	
Japan	0	92	15	96	193	0	71	29	83	175	
Other Countries	20	34	38	127	234	15	38	30	140	613	
Subtotal:----	191	227	844	481	6,980	249	232	900	499	7,642	
Fresh Cherries	MT										
European Union	506	193	1,671	1,759	11,466	416	127	1,328	1,160	23,900	
Canada	36	32	65	47	6,754	90	63	150	97	13,420	
Hong Kong	0	0	36	0	3,172	0	0	22	0	8,194	
Taiwan	0	0	103	0	5,959	0	0	437	0	17,925	
Japan	0	40	70	422	9,080	3	105	311	1,200	47,269	
Other Countries	78	69	133	241	1,161	187	109	319	442	3,327	
Subtotal:----	620	335	2,078	2,470	37,591	696	405	2,567	2,899	114,035	
Fresh Peach/Nect	MT										
Canada	272	240	722	1,140	39,959	379	251	847	1,169	38,047	
Mexico	0	0	2,096	1,631	15,755	0	0	1,247	1,282	7,589	
Colombia	0	0	28	192	695	0	0	16	380	647	
Hong Kong	73	0	199	0	2,418	53	0	147	0	1,967	
Taiwan	0	0	102	345	17,817	0	0	198	492	23,243	
Other Countries	352	0	468	359	3,343	242	0	364	452	3,047	
Subtotal:----	697	240	3,614	3,666	79,987	674	251	2,818	3,775	74,540	
Fr. Plums/Prunes	MT										
European Union	0	0	143	321	2,065	0	0	133	339	3,748	
Canada	100	122	909	1,882	19,910	141	136	943	1,842	20,968	
Mexico	3	33	363	1,804	4,041	7	18	248	1,150	2,562	
Hong Kong	17	34	120	1,530	7,964	21	46	173	1,637	7,965	
Taiwan	0	0	139	427	9,932	0	0	147	331	9,201	
Other Countries	49	279	794	1,732	4,943	52	112	746	1,399	4,721	
Subtotal:----	169	468	2,467	7,695	48,855	221	312	2,391	6,697	49,164	
Fr. Avocados	MT										
European Union	17	212	55	1,216	1,516	72	203	158	1,111	1,792	
Canada	108	96	379	306	1,048	121	103	417	324	1,186	
Malaysia	65	0	67	0	67	102	0	110	0	110	
Korea, Republic o	0	3	21	9	53	0	9	33	22	89	
Japan	0	18	0	149	732	0	29	0	196	1,155	
Other Countries	12	32	20	34	98	6	27	18	36	197	
Subtotal:----	203	361	541	1,714	3,516	301	371	737	1,688	4,529	
Fr. Kiwifruit	MT										
Canada	270	240	1,551	806	4,041	398	311	1,535	1,054	5,159	
Mexico	32	72	94	205	437	25	72	76	179	344	
Hong Kong	33	166	33	201	187	50	221	50	249	332	
Taiwan	0	296	0	365	503	0	530	0	634	663	
Japan	162	29	204	47	269	125	56	201	80	340	
Other Countries	32	189	75	508	247	41	213	93	629	329	
Subtotal:----	529	993	1,957	2,132	5,684	639	1,404	1,956	2,826	7,167	
Fresh Grapes	MT										
European Union	434	90	4,455	4,076	10,753	584	164	7,116	5,858	19,282	
Canada	4,080	3,036	26,202	28,945	78,759	5,996	4,759	37,225	36,526	102,740	
Mexico	8,455	5,766	18,525	18,476	24,101	7,675	5,413	16,624	16,964	21,735	
Philippines	581	461	10,289	3,833	12,848	702	561	11,034	4,590	14,345	
Hong Kong	6,959	2,718	23,106	16,887	38,104	10,354	4,428	31,069	22,601	51,581	
Other Countries	7,472	7,656	32,469	32,224	52,902	9,662	10,003	41,863	41,338	69,491	
Subtotal:----	27,981	19,727	115,046	104,441	217,467	34,973	25,327	144,931	127,876	279,173	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998		Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
<b>Fresh Strawberries MT</b>											
European Union	0	15	454	315	3,282		4	47	1,179	1,052	8,016
Canada	514	871	2,600	2,519	36,369		1,242	1,778	4,597	4,925	56,995
Mexico	0	0	290	644	3,164		0	0	548	802	4,378
Japan	8	2	2,121	1,697	6,111		56	18	8,074	5,965	22,072
Australia	0	0	0	14	529		0	0	0	17	803
Other Countries	30	68	131	101	415		146	116	317	200	1,100
Subtotal:----	552	956	5,596	5,290	49,870		1,449	1,959	14,715	12,962	93,364
<b>Fresh Oranges Inc Tmpl MT</b>											
Canada	16,112	15,355	39,394	33,436	203,878		7,842	7,988	19,313	17,417	102,805
Korea, Republic o	616	1,097	1,079	1,786	26,543		405	730	826	1,265	18,321
Hong Kong	16,772	4,932	34,928	21,887	173,971		10,538	3,139	21,960	13,721	104,002
Taiwan	19	284	326	642	27,426		9	146	126	379	13,507
Japan	3,875	3,836	11,064	12,287	126,968		2,419	2,740	7,838	9,244	75,598
Other Countries	6,755	6,966	11,819	11,580	83,224		3,708	4,062	6,598	6,631	46,939
Subtotal:----	44,148	32,470	98,609	81,616	642,010		24,921	18,805	56,661	48,658	361,171
<b>Fresh Grapefruit MT</b>											
European Union	15,818	19,368	53,533	53,946	137,032		6,081	8,137	21,441	22,914	54,151
Canada	4,572	4,498	19,465	16,184	53,411		2,522	2,468	8,425	8,766	28,389
Hong Kong	325	532	1,085	1,091	2,973		179	216	589	496	1,538
Taiwan	60	1,143	94	1,218	17,062		22	512	52	563	7,441
Japan	14,690	9,278	31,349	31,529	171,308		8,498	5,397	18,074	19,521	95,465
Other Countries	639	701	2,054	1,898	5,494		378	532	1,198	1,225	2,804
Subtotal:----	36,103	35,520	107,580	105,866	387,282		17,681	17,262	49,780	53,485	189,788
<b>Fresh Lemons MT</b>											
Canada	2,760	2,751	6,021	6,829	24,355		1,443	1,738	3,270	4,621	13,780
Korea, Republic o	225	176	697	588	2,178		155	137	654	467	1,670
Hong Kong	1,277	992	3,819	2,360	10,418		862	590	2,726	1,572	6,844
Japan	4,126	4,621	18,593	20,197	69,428		3,006	3,151	22,598	15,129	57,211
Australia	891	472	1,392	1,482	2,309		679	350	1,050	1,123	1,619
Other Countries	691	157	1,550	617	4,593		465	115	1,055	498	2,917
Subtotal:----	9,969	9,169	32,072	32,073	113,282		6,609	6,080	31,352	23,410	84,042
<b>Fresh Tang/Mand MT</b>											
European Union	0	0	0	0	956		0	0	0	0	585
Canada	2,199	1,595	6,028	4,709	13,444		1,520	1,207	4,517	3,593	10,172
Korea, Republic o	36	15	369	281	8,035		24	13	324	239	7,038
Japan	0	0	52	0	807		0	0	35	0	637
Australia	249	227	422	274	731		154	106	252	122	441
Other Countries	357	81	560	143	1,043		252	52	413	101	783
Subtotal:----	2,840	1,918	7,431	5,407	25,017		1,950	1,378	5,541	4,056	19,657
<b>Canned Peaches MT</b>											
European Union	376	2,987	445	6,002	3,086		316	1,413	394	3,257	2,543
Canada	720	669	2,144	1,444	7,948		655	627	1,899	1,475	7,584
Mexico	33	956	124	1,766	1,312		28	766	105	1,389	1,030
Taiwan	162	134	281	205	1,006		144	100	271	195	836
Japan	91	206	593	648	2,709		103	229	720	693	2,788
Other Countries	601	212	1,897	1,494	5,518		550	241	1,862	1,658	5,432
Subtotal:----	1,982	5,165	5,483	11,560	21,580		1,797	3,376	5,251	8,668	20,215
<b>Canned Pears MT</b>											
European Union	3	0	81	0	186		3	0	69	0	161
Canada	435	183	1,106	838	3,731		444	190	1,145	872	3,635
United Arab Emira	2	0	47	331	430		3	0	33	201	297
Taiwan	0	0	0	39	107		0	0	0	15	87
Japan	7	67	42	153	479		11	76	53	170	549
Other Countries	15	49	126	96	295		21	34	161	85	348
Subtotal:----	461	299	1,402	1,456	5,228		482	300	1,460	1,343	5,077
<b>Canned Pineapple MT</b>											
European Union	79	62	189	124	823		89	71	198	138	764
Canada	193	43	507	401	1,360		158	47	470	384	1,277
Mexico	4	4	59	111	370		9	3	55	98	330
Philippines	0	0	83	84	512		0	0	69	70	434
Japan	32	17	79	233	1,068		43	17	98	222	1,204
Other Countries	20	88	93	153	460		18	75	90	130	447
Subtotal:----	329	214	1,010	1,105	4,593		316	213	981	1,042	4,455
<b>Fruit Mixtures MT</b>											
Canada	1,143	773	2,593	2,449	8,607		1,201	810	2,892	2,527	9,698
Costa Rica	97	42	423	335	1,246		118	47	514	376	1,383
Panama	89	4	277	197	1,030		96	5	302	236	1,214
Saudi Arabia	89	97	459	367	1,418		239	152	783	538	2,024
Japan	402	218	1,048	850	3,384		536	235	1,384	1,008	4,189
Other Countries	549	553	2,133	2,114	7,287		692	741	3,274	2,522	9,755
Subtotal:----	2,371	1,688	6,932	6,313	22,973		2,880	1,991	9,148	7,207	28,263

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	
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Dried Prunes	MT										
European Union	2,337	3,459	9,016	9,327	31,653	4,318	6,595	17,441	17,693	60,569	
Canada	346	374	1,123	1,030	4,148	740	812	2,368	2,111	8,802	
Netherlands Antil	678	1	1,165	1	2,118	437	3	1,654	3	3,816	
Singapore	372	186	936	463	1,689	746	404	1,972	984	3,636	
Japan	1,363	1,638	4,832	5,967	20,442	2,526	3,235	9,261	11,272	37,560	
Other Countries	1,000	1,040	3,366	3,873	10,781	1,797	2,016	6,215	7,294	19,275	
Subtotal:-----	6,096	6,697	20,438	20,662	70,831	10,564	13,065	38,911	39,358	133,659	
Dried Raisins	MT										
European Union	4,176	3,749	13,282	12,009	54,055	7,026	6,335	23,525	19,791	88,596	
Canada	648	930	2,686	3,346	12,010	1,252	1,774	5,269	6,110	22,408	
Hong Kong	322	302	1,298	823	3,582	629	658	2,506	1,701	6,572	
Taiwan	599	604	1,565	1,440	4,308	902	1,051	2,378	2,290	6,391	
Japan	2,145	2,434	6,018	7,835	23,996	3,287	4,381	9,972	13,049	37,761	
Other Countries	2,015	1,685	9,064	5,475	22,971	3,694	3,269	15,559	10,771	38,349	
Subtotal:-----	9,906	9,704	33,915	30,929	120,923	16,791	17,468	59,208	53,712	200,076	
Dried Figs	MT										
European Union	0	5	4	9	41	0	8	19	17	99	
Canada	34	34	157	227	827	117	105	614	610	2,451	
Hong Kong	39	62	154	138	336	199	352	827	786	1,494	
Japan	33	51	108	147	493	104	173	294	500	1,366	
New Zealand	0	0	2	-	31	0	0	9	4	61	
Other Countries	8	17	69	41	97	25	38	175	96	269	
Subtotal:-----	115	169	493	563	1,824	444	675	1,939	2,012	5,740	
Dates	MT										
European Union	51	143	515	544	1,226	209	571	1,824	2,557	3,830	
Canada	140	97	453	444	865	405	267	1,201	1,197	2,295	
Hong Kong	36	0	36	0	251	20	0	20	0	118	
Japan	0	0	0	3	263	0	0	0	4	268	
Australia	29	12	157	223	396	144	68	797	982	2,037	
Other Countries	143	35	765	268	1,071	295	102	2,134	926	2,730	
Subtotal:-----	398	287	1,925	1,481	4,073	1,072	1,008	5,975	5,666	11,278	
Fcoj	KL										
European Union	11,761	7,514	26,310	15,420	149,838	5,278	3,436	11,771	6,860	59,664	
Canada	2,224	1,650	5,637	4,575	22,005	3,008	2,733	7,629	7,220	32,303	
Switzerland	0	0	77	87	32,137	0	0	36	40	8,411	
Korea, Republic o	186	769	1,549	1,701	10,407	301	368	1,166	1,185	7,232	
Japan	1,801	4,411	6,100	10,134	63,236	1,043	2,321	2,779	4,767	24,004	
Other Countries	3,474	2,370	8,014	8,772	38,274	1,282	1,044	3,271	3,668	16,059	
Subtotal:-----	19,446	16,714	47,686	40,689	315,898	10,912	9,902	26,653	23,740	147,674	
Orange Juice NtCnc	KL										
European Union	3,237	3,130	8,865	15,828	73,004	2,217	1,661	6,037	7,000	33,734	
Canada	13,398	14,677	35,497	41,756	141,564	8,929	9,759	23,947	28,609	96,161	
Mexico	270	1,577	694	2,488	3,760	229	1,212	566	1,916	3,024	
Korea, Republic o	0	0	377	54	1,943	0	0	283	40	854	
Japan	217	158	1,692	379	4,796	161	121	1,226	282	3,591	
Other Countries	654	610	1,965	2,676	9,925	502	494	1,568	2,129	7,976	
Subtotal:-----	17,775	20,151	49,088	63,181	234,992	12,038	13,247	33,627	39,975	145,340	
Grapefruit Juice Cnc	KL										
European Union	2,265	1,153	9,179	3,417	30,743	1,560	673	4,833	2,255	18,178	
Canada	184	126	749	454	2,535	291	180	1,010	663	3,943	
Mexico	24	57	69	100	668	18	66	49	102	560	
Brazil	0	21	119	42	931	0	15	64	30	232	
Japan	1,627	295	2,841	2,066	12,300	995	368	1,671	1,559	9,374	
Other Countries	173	409	484	1,125	1,560	123	291	295	707	924	
Subtotal:-----	4,273	2,062	13,440	7,205	48,737	2,987	1,593	7,921	5,318	33,211	
Fresh Asparagus	MT										
European Union	0	26	51	68	806	0	63	112	169	2,905	
Canada	152	156	447	529	6,508	483	455	1,436	1,498	17,019	
Switzerland	0	0	0	-	2,549	0	0	0	5	6,628	
Japan	13	28	64	37	5,201	54	88	118	128	17,753	
Australia	0	0	0	4	113	0	0	0	9	341	
Other Countries	8	33	18	58	309	18	67	54	111	789	
Subtotal:-----	172	243	580	696	15,485	554	673	1,720	1,920	45,435	
Fresh Broccoli	MT										
Canada	8,212	9,653	19,270	20,237	74,480	5,410	4,946	12,041	11,102	48,293	
Mexico	37	27	175	154	736	39	16	195	118	566	
Hong Kong	190	155	850	690	5,643	168	117	752	519	4,673	
Taiwan	0	20	172	626	3,838	0	6	223	476	3,275	
Japan	1,209	5,896	8,518	16,990	41,401	941	4,946	7,302	13,607	33,531	
Other Countries	15	83	459	116	732	14	51	324	73	528	
Subtotal:-----	9,663	15,834	29,444	38,813	126,830	6,572	10,081	20,837	25,896	90,866	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998		Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
<b>Fresh Carrots MT</b>											
European Union	45	79	185	348	1,262		34	57	157	256	954
Canada	6,201	6,793	12,409	15,025	98,914		3,467	3,677	7,548	8,507	51,251
Mexico	73	147	418	647	1,218		46	69	198	272	539
United Arab Emira	383	203	1,181	1,183	3,916		146	96	423	513	1,459
Japan	38	154	157	849	1,274		54	171	175	834	1,149
Other Countries	631	299	1,613	1,040	6,201		257	156	689	542	2,784
Subtotal:----	7,371	7,675	15,962	19,091	112,785		4,002	4,227	9,191	10,924	58,136
<b>Fresh Lettuce MT</b>											
Canada	24,238	25,421	69,727	74,300	253,830		16,207	10,947	44,945	34,636	145,189
Mexico	469	649	4,307	5,131	19,729		214	210	1,752	2,044	7,730
Singapore	264	199	663	731	3,180		204	132	591	446	2,242
Hong Kong	766	924	2,614	2,416	16,537		470	488	1,727	1,545	10,063
Japan	196	536	1,051	2,901	3,872		281	596	839	4,069	4,142
Other Countries	890	1,282	1,848	2,533	6,693		743	1,139	1,399	1,939	4,328
Subtotal:----	26,822	29,011	80,210	88,011	303,840		18,119	13,513	51,253	44,678	173,694
<b>Fresh Onions MT</b>											
European Union	772	440	1,130	1,011	8,320		845	711	1,389	1,485	7,120
Canada	10,069	10,726	25,663	28,644	114,589		3,616	4,401	9,085	11,097	48,126
Mexico	1,651	4,892	5,513	10,218	22,206		681	1,935	2,138	4,068	8,377
Taiwan	1,939	789	7,466	8,027	13,804		570	258	2,162	3,036	4,078
Japan	8,467	4,417	45,762	24,678	100,217		2,139	1,062	10,330	5,950	26,635
Other Countries	4,919	5,361	13,780	15,880	33,160		1,497	1,684	4,362	5,153	11,415
Subtotal:----	27,817	26,624	99,313	88,459	292,297		9,348	10,051	29,467	30,789	105,750
<b>Fresh Tomatoes MT</b>											
European Union	0	70	19	76	3,120		0	55	44	77	7,538
Canada	12,447	11,645	35,052	31,429	123,907		13,443	11,408	33,166	31,829	108,712
Mexico	205	1,764	2,775	2,539	5,024		247	1,315	2,751	2,029	4,455
Bahamas, The	0	6	69	76	278		0	12	119	151	367
Japan	16	25	145	117	577		8	93	113	270	684
Other Countries	26	52	142	149	784		31	33	79	119	560
Subtotal:----	12,695	13,562	38,202	34,387	133,689		13,728	12,914	36,272	34,476	122,317
<b>Canned Sweet Corn MT</b>											
European Union	2,971	2,307	9,059	18,467	39,952		2,053	1,465	6,322	12,036	28,253
Korea, Republic o	1,056	2,591	5,195	5,513	11,625		1,157	2,528	5,330	5,368	11,610
Hong Kong	828	508	1,595	1,744	5,659		615	432	1,237	1,508	4,800
Taiwan	1,910	3,953	5,408	7,336	25,386		1,731	3,264	4,789	6,163	23,056
Japan	3,902	6,139	11,880	16,689	56,405		3,079	4,710	9,753	14,090	46,871
Other Countries	2,209	2,383	8,036	7,845	32,280		1,658	1,737	6,155	5,934	24,514
Subtotal:----	12,876	17,881	41,172	57,595	171,307		10,294	14,135	33,587	45,099	139,104
<b>Canned Tomato Paste MT</b>											
European Union	329	0	7,924	19	21,905		400	0	3,719	13	12,009
Canada	3,297	3,166	10,455	12,136	42,912		2,203	2,511	7,573	9,742	31,427
Philippines	963	4	1,217	523	5,007		767	4	932	420	3,515
Korea, Republic o	1,493	385	3,253	1,510	9,633		1,130	444	2,679	1,666	7,644
Japan	1,467	727	5,306	2,635	13,098		1,098	678	3,946	2,381	9,323
Other Countries	4,476	2,776	8,559	8,114	30,703		3,252	2,125	6,157	5,043	21,082
Subtotal:----	12,025	7,057	36,714	24,937	123,257		8,850	5,762	25,006	19,265	84,999
<b>Canned Tomato Sauce MT</b>											
European Union	647	826	2,160	1,614	6,964		803	855	2,603	1,895	9,162
Canada	5,816	8,439	16,316	20,885	72,901		5,211	7,446	14,639	18,495	64,550
Mexico	998	959	2,146	1,879	6,569		658	640	1,573	1,403	4,910
Korea, Republic o	106	172	730	545	2,050		96	155	600	447	1,679
Japan	267	334	1,341	921	5,905		226	286	1,309	874	5,536
Other Countries	993	746	4,186	3,009	11,712		1,120	1,026	4,153	3,207	12,689
Subtotal:----	8,826	11,475	26,878	28,852	106,100		8,115	10,407	24,877	26,320	98,526
<b>Frozen French Fries MT</b>											
Canada	2,207	2,228	5,938	5,735	25,009		2,183	2,144	5,885	5,549	23,654
Korea, Republic o	1,750	1,554	6,417	5,727	24,423		1,107	839	4,141	3,637	15,597
Hong Kong	2,507	2,128	6,898	6,829	29,934		1,673	1,283	4,630	4,359	19,669
Taiwan	3,286	2,314	6,738	6,017	23,481		2,122	1,474	4,379	3,850	15,355
Japan	15,202	18,284	54,938	60,972	231,975		10,754	13,890	37,494	45,406	163,358
Other Countries	9,195	11,685	27,038	34,803	102,608		6,541	8,450	19,951	25,775	74,955
Subtotal:----	34,147	38,192	107,968	120,082	437,431		24,379	28,081	76,480	88,576	312,588
<b>Frozen Sweet Corn MT</b>											
European Union	395	449	1,092	1,165	4,717		280	404	785	949	3,379
Canada	128	158	422	513	2,953		91	104	314	359	2,092
Mexico	450	351	1,073	736	3,330		249	188	626	400	1,884
Hong Kong	469	283	1,659	1,102	5,668		393	205	1,216	792	4,119
Japan	2,604	3,355	13,651	11,214	46,579		2,258	3,106	11,388	10,156	40,785
Other Countries	834	1,050	3,902	3,206	14,224		585	787	3,032	2,618	10,753
Subtotal:----	4,881	5,645	21,799	17,935	77,470		3,856	4,794	17,360	15,274	63,011



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	
Almonds Unshelled MT											
European Union	475	69	3,233	896	7,044	1,319	167	7,397	1,900	17,003	
Argentina	127	23	543	255	915	330	56	1,256	462	1,891	
India	688	1,886	2,907	4,219	11,638	1,919	6,106	8,929	13,393	35,989	
Hong Kong	62	0	345	5	514	151	0	858	11	1,331	
Japan	363	136	1,282	247	2,776	903	330	3,198	582	6,954	
Other Countries	238	203	1,636	1,148	2,798	671	635	4,126	2,816	6,796	
Subtotal:----	1,953	2,317	9,946	6,769	25,684	5,294	7,294	25,763	19,165	69,965	
Almonds Shelled/Prep MT											
European Union	9,906	10,885	34,053	36,213	111,642	40,295	43,810	132,167	144,142	437,705	
Canada	619	609	3,169	3,081	9,221	2,435	2,385	12,312	12,139	36,114	
Mexico	512	660	1,868	1,950	4,534	1,519	1,966	4,292	5,536	9,936	
United Arab Emira	339	464	1,249	1,471	3,602	1,565	2,331	5,767	7,347	16,443	
Japan	1,675	1,352	6,464	4,439	19,378	7,447	6,417	29,005	21,520	82,246	
Other Countries	2,241	2,533	12,014	8,589	28,895	9,547	10,425	50,078	36,284	120,348	
Subtotal:----	15,291	16,503	58,817	55,742	177,273	62,808	67,335	233,620	226,969	702,792	
Walnuts, Shelled MT											
European Union	259	592	3,326	3,716	6,350	557	1,621	6,500	7,383	15,406	
Canada	158	251	674	890	2,434	607	762	2,591	2,567	8,667	
Israel	195	387	1,088	904	2,307	958	1,398	4,823	3,080	8,434	
Korea, Republic o	86	16	481	56	1,475	98	67	857	237	1,592	
Japan	620	689	1,815	1,756	6,761	2,941	2,429	9,142	6,568	30,733	
Other Countries	361	398	1,900	1,628	3,754	1,182	1,184	5,918	5,348	12,386	
Subtotal:----	1,678	2,333	9,284	8,950	23,080	6,343	7,461	29,832	25,183	77,218	
Walnuts, Unshelled MT											
European Union	802	1,785	25,971	28,744	29,197	1,419	3,436	50,535	53,119	56,177	
Canada	197	230	1,236	935	1,721	403	440	2,499	1,818	3,352	
Mexico	62	32	162	142	3,218	103	59	264	249	5,357	
Israel	220	158	446	405	1,071	396	314	824	861	1,865	
Australia	21	1	163	106	993	58	8	335	169	1,288	
Other Countries	195	219	3,233	3,063	4,452	339	599	6,469	6,080	8,534	
Subtotal:----	1,498	2,424	31,212	33,394	40,652	2,717	4,857	60,926	62,296	76,573	
Pistachios MT											
European Union	1,811	835	4,792	3,501	14,560	6,981	3,305	18,841	13,658	59,800	
Canada	210	206	788	825	2,433	975	880	3,545	3,434	10,829	
Switzerland	74	51	185	112	645	387	230	834	490	2,735	
Israel	111	80	427	101	1,070	618	321	2,161	422	5,126	
Hong Kong	1,617	853	4,850	2,396	10,394	7,135	2,751	19,266	8,024	40,277	
Other Countries	412	482	2,273	1,942	4,717	1,940	2,098	11,090	8,420	22,800	
Subtotal:----	4,234	2,508	13,315	8,877	33,818	18,036	9,587	55,737	34,448	141,566	
Hop Pellets MT											
European Union	92	37	414	229	1,258	498	153	1,743	981	6,864	
Canada	60	123	371	315	1,428	408	715	2,290	1,778	8,527	
Colombia	98	0	98	0	443	649	0	649	0	3,601	
Brazil	161	4	236	17	884	559	27	728	74	3,843	
Japan	23	18	59	18	337	97	78	229	78	1,628	
Other Countries	68	30	213	136	1,304	283	126	877	608	5,308	
Subtotal:----	502	212	1,391	715	5,654	2,494	1,100	6,516	3,518	29,770	
Hop Extract MT											
European Union	100	128	341	297	1,054	1,012	1,923	4,122	4,576	15,208	
Mexico	50	362	194	503	591	1,197	7,630	4,940	11,460	12,937	
Colombia	25	0	35	0	133	351	0	601	0	2,659	
Brazil	1	46	143	106	333	9	694	2,193	1,815	5,502	
Hong Kong	0	0	0	0	154	0	0	0	0	1,926	
Other Countries	183	52	320	201	891	2,274	565	4,843	2,253	12,553	
Subtotal:----	359	589	1,033	1,106	3,157	4,843	10,812	16,698	20,104	50,786	
Hops, Nspf MT											
European Union	130	50	573	248	1,133	499	310	2,515	1,089	4,831	
Mexico	0	0	0	40	155	0	0	0	302	1,078	
Colombia	0	0	0	0	49	0	0	0	0	257	
Russian Federatio	0	0	5	-	45	0	0	14	4	145	
Japan	0	0	0	-	47	0	0	0	5	605	
Other Countries	5	8	41	35	163	23	37	673	163	1,662	
Subtotal:----	134	58	619	325	1,592	522	347	3,202	1,564	8,577	
Grape Wine KL											
European Union	6,027	6,914	21,877	27,999	113,757	12,734	16,684	43,335	68,369	237,576	
Canada	2,647	3,416	9,167	10,979	40,080	5,866	7,308	19,979	23,991	79,776	
Switzerland	1,161	878	3,373	2,597	12,320	2,375	1,946	6,456	5,457	24,229	
Taiwan	1,468	321	3,596	785	6,706	2,567	535	6,005	1,260	11,364	
Japan	1,983	2,050	7,395	8,116	48,342	3,341	2,982	11,943	13,216	86,593	
Other Countries	2,672	2,117	8,546	8,079	28,523	3,998	3,575	13,497	13,248	46,294	
Subtotal:----	15,958	15,695	53,954	58,554	249,728	30,881	33,030	101,215	125,541	485,833	



U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
Essential Oils	MT										
European Union		951	725	3,436	2,798	13,940	11,162	9,399	42,980	35,317	186,873
Canada		433	552	1,534	1,625	6,770	5,913	7,794	20,759	22,840	95,574
Mexico		387	471	1,090	924	6,275	2,833	3,293	9,138	9,809	41,857
Hong Kong		252	128	660	288	2,474	2,006	1,181	5,424	3,345	22,677
Japan		241	189	745	696	3,587	2,928	2,771	8,964	8,218	47,570
Other Countries		991	1,296	2,974	3,410	12,891	10,789	11,309	32,166	35,685	138,452
Subtotal:-----		3,257	3,360	10,441	9,741	45,937	35,631	35,746	119,431	115,213	533,004
Potato Chips	MT										
Canada		1,328	1,705	4,167	5,007	19,593	2,579	3,118	10,223	9,520	41,804
Mexico		2,310	676	4,119	1,904	18,271	2,228	1,946	4,779	5,704	27,067
Russian Federatio		877	60	957	60	12,341	1,922	272	2,032	272	28,272
Hong Kong		630	440	1,058	1,163	6,449	1,718	1,293	3,095	3,087	14,978
Japan		1,158	1,139	3,864	3,387	13,209	3,135	3,181	10,981	9,555	35,099
Other Countries		3,425	4,306	8,041	19,463	32,730	9,393	10,446	21,761	46,292	78,387
Subtotal:-----		9,728	8,325	22,206	30,985	102,592	20,975	20,255	52,872	74,430	225,607

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country	Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
Fresh Apples	MT										
Canada		6,293	4,946	30,912	16,093	55,985	2,504	2,799	9,819	8,592	21,658
Chile		0	0	0	98	37,187	0	0	0	142	16,998
New Zealand		0	0	0	0	41,649	0	0	0	0	27,133
Other Countries		0	0	8	0	21,880	0	0	7	0	11,860
Subtotal:----		6,293	4,946	30,920	16,191	156,700	2,504	2,799	9,827	8,734	77,650
Fresh Pears	MT										
Chile		0	0	0	0	23,091	0	0	0	0	10,644
Argentina		0	0	0	0	33,636	0	0	0	0	23,187
South Africa, Rep		0	0	0	0	4,913	0	0	0	0	3,469
Other Countries		302	648	1,563	2,203	5,996	869	1,073	4,056	4,670	9,218
Subtotal:----		302	648	1,563	2,203	67,636	869	1,073	4,056	4,670	46,518
Fresh Apricots	MT										
Chile		465	854	476	889	679	781	1,090	804	1,153	1,005
China, Peoples Re		0	0	0	0	2	0	0	0	0	9
New Zealand		0	0	0	0	170	0	0	0	0	568
Other Countries		0	0	1	2	1	0	0	4	4	4
Subtotal:----		465	854	478	890	852	781	1,090	808	1,157	1,586
Fresh Peach/Nect	MT										
Canada		0	0	0	0	268	0	0	0	0	283
Mexico		0	0	0	0	283	0	0	0	0	156
Chile		6,086	7,161	6,756	7,966	33,363	5,649	7,891	6,427	8,797	26,120
Other Countries		9	6	14	6	56	7	17	11	17	84
Subtotal:----		6,096	7,167	6,771	7,972	33,970	5,656	7,908	6,438	8,814	26,643
Fr. Plums/Prunes	MT										
Leeward-Windward		13	0	69	36	122	13	0	60	40	122
Chile		1,886	2,392	1,927	2,399	19,246	2,477	2,816	2,561	2,829	17,512
South Africa, Rep		0	0	0	0	97	0	0	0	0	27
Other Countries		0	21	0	38	44	0	32	2	52	77
Subtotal:----		1,899	2,413	1,996	2,473	19,509	2,490	2,848	2,623	2,921	17,738
Fresh Grapes	MT										
Mexico		0	0	0	0	101,044	0	0	0	0	144,265
Chile		37,422	25,167	37,449	25,167	301,516	48,510	47,041	48,538	47,041	279,145
South Africa, Rep		13	0	13	0	10,135	26	0	26	0	13,538
Other Countries		0	16	3,379	1,539	7,261	0	27	2,206	1,505	3,712
Subtotal:----		37,435	25,183	40,841	26,706	419,956	48,536	47,068	50,770	48,546	440,659
Raspberries	MT										
Canada		0	0	0	6	2,966	0	0	0	21	3,294
Mexico		76	102	188	238	471	358	628	858	1,392	2,460
Chile		159	198	167	200	981	215	245	231	252	1,464
Other Countries		2	3	45	15	61	14	11	133	78	223
Subtotal:----		237	303	400	458	4,480	587	885	1,223	1,744	7,440
Fresh Strawberries	MT										
Canada		0	0	0	0	70	0	0	0	0	146
Mexico		706	641	851	1,076	25,133	1,070	767	1,281	1,356	63,429
New Zealand		351	280	571	764	573	1,251	990	1,981	2,922	1,989
Other Countries		44	10	60	160	81	176	50	219	856	241
Subtotal:----		1,101	931	1,482	2,000	25,858	2,497	1,806	3,481	5,133	65,805
Fresh Avocados	MT										
Mexico		1,498	1,947	2,724	4,242	7,777	2,303	1,908	4,564	4,578	10,643
Dominican Republi		1,062	946	3,197	3,310	5,917	780	993	2,104	3,137	4,766
Chile		257	6,594	9,756	29,002	25,510	253	7,102	10,323	30,575	26,309
Other Countries		35	45	505	438	644	38	134	1,022	1,224	1,179
Subtotal:----		2,852	9,532	16,182	36,991	39,847	3,374	10,136	18,013	39,514	42,897
Bananas	MT										
Guatemala		52,406	23,000	148,232	124,612	678,237	13,476	5,280	36,258	31,949	177,469
Costa Rica		78,581	105,723	225,546	318,834	997,685	22,087	27,013	65,120	84,221	285,038
Ecuador		63,361	81,141	203,130	245,122	1,038,132	18,879	21,070	60,457	63,822	305,934
Other Countries		119,215	61,080	369,129	224,634	1,232,103	31,793	17,191	98,373	63,104	341,735
Subtotal:----		313,563	270,944	946,038	913,202	3,946,158	86,235	70,554	260,208	243,095	1,110,175
Mangoes	MT										
Mexico		0	0	0	0	161,588	0	0	0	0	103,236
Guatemala		0	0	3	0	10,233	0	0	3	0	4,489
Haiti		65	19	69	23	7,189	40	18	43	24	5,458
Other Countries		1,326	8,347	5,478	14,152	9,758	1,686	7,985	5,930	13,109	11,864
Subtotal:----		1,391	8,366	5,549	14,175	188,767	1,726	8,004	5,976	13,133	125,047
Pineapple	MT										
Mexico		1,019	359	3,429	1,460	19,566	293	178	1,021	592	5,582
Honduras		1,922	1,706	6,008	4,978	27,979	555	494	1,734	1,438	8,023
Costa Rica		19,669	8,450	57,060	57,651	200,308	7,885	5,193	23,333	23,965	63,604
Other Countries		548	756	1,901	1,624	7,679	475	609	1,444	1,334	6,467
Subtotal:----		23,158	11,271	68,399	65,713	255,533	9,208	6,473	27,532	27,330	83,676

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country	Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep	Dec	Dec	Oct-Dec	Oct-Dec	Oct-Sep	
Region	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	
Cantaloupe	MT										
Mexico	9,767	13,179	34,353	32,775	155,753	3,068	4,421	10,180	10,289	56,978	
Guatemala	15,593	9,986	19,339	16,063	78,855	5,291	3,113	6,617	4,873	22,883	
Honduras	14,158	687	14,717	687	100,019	3,370	132	3,448	132	22,576	
Other Countries	6,588	4,736	6,971	8,167	108,790	823	603	879	1,053	26,383	
Subtotal:-----	46,106	28,588	75,380	57,692	443,417	12,552	8,269	21,124	16,347	128,820	
Other Melons	MT										
Mexico	26,598	27,061	62,265	59,005	292,677	6,575	10,494	16,053	20,645	82,686	
Honduras	3,652	0	3,733	0	29,468	929	0	939	0	7,748	
Costa Rica	19	0	19	0	39,963	8	0	8	0	12,099	
Other Countries	8,051	6,349	8,658	7,928	54,913	2,579	1,872	2,775	2,366	19,568	
Subtotal:-----	38,321	33,410	74,675	66,933	417,020	10,090	12,366	19,775	23,011	122,101	
Fr. Orng Inc Tmpl	MT										
Mexico	690	905	845	905	8,030	255	354	315	354	2,936	
Dominican Republi	63	29	181	389	1,991	26	16	88	197	728	
Australia	11	0	297	119	25,940	13	0	613	167	30,658	
Other Countries	950	0	1,852	330	3,999	891	0	1,775	177	2,648	
Subtotal:-----	1,713	935	3,175	1,744	39,961	1,184	370	2,791	895	36,970	
Canned Mandarins	MT										
European Union	1,031	1,744	2,444	6,115	29,332	786	1,416	2,107	4,650	22,143	
Mexico	152	74	484	273	1,509	164	76	507	292	1,636	
China, Peoples Re	1,802	2,110	7,568	8,060	37,039	1,538	1,551	6,716	5,706	29,454	
Other Countries	58	69	156	184	861	79	114	201	293	1,267	
Subtotal:-----	3,043	3,997	10,652	14,632	68,741	2,567	3,156	9,531	10,942	54,500	
Canned Black Olive MIXED											
European Union	39,370	35,362	93,184	121,453	427,827	65	70	206	266	892	
Mexico	0	130,500	987,021	3,173,600	9,424,271	0	47	634	1,306	4,683	
Morocco	17,010	10,040	56,852	31,832	332,113	18	15	60	41	404	
Other Countries	6,670	1,107	31,469	9,846	260,009	13	5	59	25	534	
Subtotal:-----	63,050	177,009	1,168,526	3,336,731	10,444,220	95	136	958	1,638	6,513	
Canned Green Olive MIXED											
European Union	6,681,273	8,269,369	18,486,958	19,446,742	70,521,775	15,148	17,855	42,975	42,831	154,904	
Turkey	79,512	115,419	342,949	216,933	1,297,908	113	102	507	226	1,824	
Morocco	800,617	297,746	2,335,976	1,413,441	9,533,880	1,411	493	3,987	2,457	16,375	
Other Countries	83,078	56,422	286,877	128,441	1,159,748	145	198	538	379	2,114	
Subtotal:-----	7,644,480	8,738,956	21,452,760	21,205,557	82,513,311	16,818	18,648	48,007	45,892	175,218	
Canned Peaches	MT										
European Union	1,066	1,109	4,560	3,325	12,386	722	760	3,083	2,211	8,325	
Australia	0	77	0	129	1,022	0	130	0	196	832	
South Africa, Rep	151	81	612	671	2,726	103	48	467	413	1,877	
Other Countries	11	120	62	493	1,356	16	152	52	581	1,321	
Subtotal:-----	1,227	1,387	5,233	4,618	17,490	840	1,090	3,602	3,401	12,356	
Canned Pineapple	MT										
Thailand	2,464	5,598	9,474	9,906	49,443	1,756	4,577	6,605	8,299	34,684	
Indonesia	5,950	6,511	19,245	16,295	52,245	4,590	5,091	14,968	12,625	40,185	
Philippines	11,539	9,018	32,994	28,683	116,504	8,849	6,306	23,799	19,856	83,686	
Other Countries	2,329	3,951	7,685	11,398	33,673	1,771	2,964	5,821	8,464	24,584	
Subtotal:-----	22,281	25,078	69,398	66,282	251,865	16,966	18,938	51,193	49,243	183,139	
Dried Apricots	MT										
Turkey	1,692	1,222	4,806	4,939	13,146	4,517	2,589	12,513	10,569	33,410	
China, Peoples Re	87	16	87	17	109	195	43	197	45	259	
Australia	2	4	19	20	118	15	29	109	70	428	
Other Countries	0	21	70	73	154	2	34	182	165	483	
Subtotal:-----	1,781	1,263	4,982	5,048	13,527	4,729	2,696	13,002	10,849	34,579	
Dates	MT										
Mexico	17	25	91	76	128	27	36	138	108	162	
Pakistan	320	495	596	960	2,489	318	397	566	776	2,358	
China, Peoples Re	73	75	109	98	355	125	102	227	127	607	
Other Countries	28	86	73	107	235	55	151	222	226	551	
Subtotal:-----	438	680	868	1,241	3,207	524	686	1,153	1,237	3,679	
Dried Figs	MT										
European Union	3	1	547	589	610	14	2	1,363	1,520	1,533	
Mexico	0	0	79	10	258	0	0	99	13	401	
Turkey	2	48	367	393	405	4	103	775	872	862	
Other Countries	0	5	3	5	19	0	18	10	18	55	
Subtotal:-----	5	55	996	998	1,292	18	123	2,248	2,423	2,851	
Oried Raisins	MT										
Mexico	490	1,568	1,917	5,256	6,652	461	1,544	1,714	5,429	6,857	
Chile	0	159	155	258	1,883	0	228	228	371	2,613	
South Africa, Rep	142	35	540	194	935	194	60	757	320	1,327	
Other Countries	59	563	580	781	1,449	82	675	605	958	1,649	
Subtotal:-----	692	2,325	3,192	6,489	10,919	737	2,507	3,304	7,078	12,446	

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	
Apple Juice	KL										
European Union	13,236	16,657	27,218	41,528	199,343	4,871	3,258	9,699	7,874	56,877	
Argentina	33,000	14,433	113,377	45,148	344,805	7,500	2,373	26,877	7,542	68,226	
China, Peoples Re	12,427	39,755	27,216	76,992	136,791	3,059	5,285	7,345	10,578	26,617	
Other Countries	47,824	40,028	96,795	91,704	335,884	12,209	6,802	25,217	16,486	77,015	
Subtotal:-----	106,487	110,874	264,605	255,372	1,016,823	27,637	17,719	69,138	42,480	228,735	
Fcoj	KL										
Mexico	20,176	14,556	35,318	34,767	252,299	3,607	4,343	6,642	9,750	60,541	
Costa Rica	1,791	3,881	8,408	28,143	84,971	388	1,153	1,707	8,723	20,743	
Brazil	103,388	85,888	205,305	257,959	661,805	15,501	19,159	32,059	54,244	110,947	
Other Countries	1,063	1,027	4,935	2,611	51,672	272	421	1,143	926	12,911	
Subtotal:-----	126,417	105,352	253,966	323,480	1,050,746	19,767	25,077	41,551	73,644	205,142	
Grape Juice	KL										
European Union	2,709	2,385	3,118	4,584	15,773	1,774	2,293	2,041	4,029	12,189	
Brazil	649	845	4,634	1,869	11,610	280	407	2,000	881	5,573	
Argentina	8,955	8,219	30,680	16,899	78,810	3,112	2,819	10,661	5,928	27,733	
Other Countries	1,961	4,500	4,550	10,280	21,792	1,096	2,326	2,947	6,307	12,067	
Subtotal:-----	14,274	15,949	42,981	33,631	127,985	6,263	7,845	17,648	17,146	57,562	
Pineapple Juice, Con	KL										
Thailand	4,158	5,533	9,785	7,962	55,652	1,420	2,024	3,178	2,806	17,137	
Indonesia	4,178	1,888	10,130	6,226	23,685	1,237	497	3,015	1,738	6,956	
Philippines	7,372	4,020	22,853	21,331	88,896	1,430	794	5,389	4,412	20,749	
Other Countries	1,994	680	4,792	2,559	19,459	490	269	1,276	1,170	6,196	
Subtotal:-----	17,703	12,121	47,561	38,078	187,691	4,577	3,584	12,858	10,126	51,038	
Frozen Strawberries	MT										
Canada	41	22	116	25	339	68	63	212	148	806	
Mexico	232	851	678	1,275	18,002	244	1,132	602	1,573	19,134	
China, Peoples Re	0	0	0	0	240	20	15	20	23	427	
Other Countries	0	21	5	22	56	130	57	186	134	1,110	
Subtotal:-----	272	894	799	1,323	18,637	461	1,267	1,020	1,878	21,477	
Fresh Beans	MT										
Canada	1	0	14	11	1,188	3	0	10	17	936	
Mexico	3,662	4,764	4,472	5,498	16,784	4,624	6,885	5,458	7,823	18,957	
Guatemala	27	23	54	81	236	14	21	31	69	204	
Other Countries	18	0	46	2	195	20	0	51	10	261	
Subtotal:-----	3,708	4,787	4,586	5,592	18,402	4,661	6,906	5,550	7,919	20,357	
Fresh Carrots	MT										
European Union	64	0	128	0	178	47	0	81	0	128	
Canada	10,301	7,645	33,996	24,225	71,495	2,502	1,937	7,637	6,090	19,095	
Mexico	1,695	1,094	4,895	2,287	22,104	339	241	1,167	449	4,512	
Other Countries	0	0	0	0	0	0	0	0	0	0	
Subtotal:-----	12,061	8,739	39,018	26,512	93,777	2,888	2,177	8,885	6,539	23,735	
Fresh Cabbage	MT										
European Union	0	0	0	0	949	0	0	0	0	351	
Canada	3,504	1,559	12,511	6,221	34,465	884	389	3,119	1,534	10,331	
Mexico	2,006	659	5,878	2,331	15,019	482	168	1,063	483	3,485	
Other Countries	0	38	0	136	2	0	14	0	53	3	
Subtotal:-----	5,510	2,256	18,389	8,688	50,435	1,367	572	4,182	2,070	14,171	
Fresh Celery	MT										
Canada	5	0	1,120	1,449	3,214	11	0	364	395	940	
Mexico	2,762	4,494	4,362	7,486	41,173	825	987	1,163	1,764	10,105	
Dominican Republi	17	8	22	23	142	17	7	23	21	130	
Other Countries	3	20	14	37	74	5	33	31	67	158	
Subtotal:-----	2,786	4,522	5,518	8,995	44,602	857	1,027	1,580	2,247	11,333	
Fresh Cucumbers	MT										
Canada	24	55	764	979	13,154	33	67	858	1,394	12,086	
Mexico	43,809	46,848	93,830	94,148	307,083	13,751	16,916	29,378	32,053	139,788	
Honduras	205	75	205	75	4,857	45	14	45	14	1,114	
Other Countries	248	176	435	372	2,650	232	188	397	435	1,646	
Subtotal:-----	44,287	47,155	95,234	95,574	327,745	14,062	17,186	30,678	33,897	154,634	
Fresh Cauliflower	MT										
Canada	1	2	3,001	2,784	11,228	3	7	1,479	1,300	5,249	
Mexico	1,518	297	3,845	420	6,895	484	119	1,170	187	2,490	
South Africa, Rep	0	0	0	0	67	0	0	0	0	65	
Other Countries	0	0	0	0	0	0	0	0	0	0	
Subtotal:-----	1,520	299	6,846	3,204	18,190	488	126	2,650	1,487	7,804	
Fresh Garlic	MT										
European Union	78	199	321	1,065	1,085	158	359	610	2,036	2,028	
Mexico	28	5	86	248	20,378	29	8	197	300	22,732	
Argentina	273	1,406	273	1,477	6,169	411	2,163	411	2,261	8,022	
Other Countries	70	456	214	940	2,497	18	674	200	1,529	3,239	
Subtotal:-----	449	2,066	895	3,731	30,129	617	3,205	1,419	6,126	36,021	

## U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	
Onions, Exc Seed	MT										
European Union		674	1,032	1,673	2,260	5,794	693	1,063	1,408	7,299	
Canada		2,697	4,069	9,822	10,142	33,490	704	1,337	2,532	10,549	
Mexico		12,753	11,559	29,519	29,010	207,141	11,212	7,852	29,405	127,766	
Other Countries		1,715	7,742	3,512	13,300	9,742	1,102	3,512	1,963	5,476	
Subtotal:----		17,839	24,402	44,527	54,712	256,168	13,711	13,764	35,309	150,581	
Fresh Peppers	MT										
European Union		939	1,079	5,268	4,443	22,380	3,491	3,263	13,496	55,014	
Canada		44	236	1,774	4,057	14,245	195	790	3,127	29,745	
Mexico		27,569	32,182	57,294	65,969	276,054	26,581	35,175	45,536	249,466	
Other Countries		1,578	1,226	2,004	1,516	6,992	2,906	2,721	3,503	9,382	
Subtotal:----		30,130	34,724	66,341	75,986	319,671	33,172	41,949	65,663	343,606	
Seed Potatoes	MT										
Canada		5,868	6,431	11,229	13,962	144,083	1,058	1,371	2,279	28,488	
Costa Rica		10	0	10	0	24	6	0	6	14	
Brazil		0	0	0	0	44	0	0	0	43	
Other Countries		0	0	0	0	0	0	0	0	0	
Subtotal:----		5,879	6,431	11,239	13,962	144,151	1,065	1,371	2,285	28,545	
Table Potatoes	MT										
Canada		30,735	32,149	86,481	90,850	329,775	6,101	6,410	17,503	66,630	
Japan		5	3	9	6	59	10	10	19	78	
Australia		0	0	0	0	156	0	0	0	187	
Other Countries		2	22	20	22	40	36	7	48	63	
Subtotal:----		30,743	32,174	86,510	90,878	330,030	6,147	6,427	17,569	66,958	
Fresh Tomatoes	MT										
European Union		3,751	3,675	10,072	12,022	44,670	8,011	9,187	18,768	73,739	
Canada		330	1,293	4,983	10,019	56,692	811	3,040	8,354	89,556	
Mexico		58,773	34,572	115,088	98,379	750,762	59,571	45,443	99,823	563,569	
Other Countries		301	484	389	579	4,728	499	886	600	8,316	
Subtotal:----		63,155	40,024	130,531	120,998	856,852	68,892	58,556	127,545	735,180	
Fresh Asparagus	MT										
Mexico		398	484	1,521	2,633	28,796	1,236	1,515	4,679	56,514	
Peru		2,255	3,495	6,649	9,168	11,633	4,178	6,455	12,065	20,913	
Chile		35	143	2,505	2,396	2,630	26	144	2,421	2,540	
Other Countries		593	343	1,871	1,473	3,643	1,115	687	3,317	7,364	
Subtotal:----		3,282	4,465	12,547	15,670	46,702	6,555	8,800	22,481	87,332	
Canned Tomato Paste	MT										
Mexico		0	0	0	0	8,350	0	0	0	4,556	
Chile		36	0	106	0	451	28	0	85	409	
Israel		119	0	312	0	636	106	0	241	528	
Other Countries		66	0	118	0	528	100	0	151	637	
Subtotal:----		221	0	536	0	9,965	233	0	477	6,131	
Canned Tomato Sauce	MT										
European Union		438	858	1,026	1,873	5,452	735	1,945	1,588	10,895	
Canada		540	308	1,499	1,122	5,937	458	277	1,287	4,697	
Dominican Republi		123	100	327	239	1,138	94	75	224	833	
Other Countries		479	27	857	112	2,338	1,019	65	1,653	5,274	
Subtotal:----		1,580	1,292	3,709	3,345	14,865	2,305	2,361	4,752	21,699	
Canned Tomatoes	MT										
European Union		7,493	6,445	17,383	14,697	51,967	3,537	3,568	7,738	24,759	
Canada		123	676	532	1,708	6,321	67	385	286	3,291	
Israel		799	961	2,852	2,613	10,484	503	678	1,724	6,955	
Other Countries		518	369	1,207	1,163	2,927	223	249	572	1,688	
Subtotal:----		8,934	8,452	21,974	20,181	71,699	4,330	4,878	10,319	36,693	
Canned Mushrooms	MT										
India		549	833	1,770	2,036	5,455	979	1,502	3,010	9,370	
Indonesia		1,565	1,755	3,857	4,460	13,824	2,874	3,693	7,432	26,255	
China, Peoples Re		2,698	118	6,558	153	28,640	3,763	177	9,229	38,934	
Other Countries		783	1,807	2,186	4,505	14,452	2,031	3,762	5,307	31,145	
Subtotal:----		5,595	4,513	14,371	11,154	62,371	9,646	9,134	24,979	105,703	
Frozen Broccoli	MT										
Canada		31	22	33	233	406	33	18	35	439	
Mexico		12,682	14,274	40,118	40,670	129,172	7,623	9,887	24,334	83,313	
Guatemala		2,203	3,802	6,447	9,879	24,334	1,542	2,558	4,678	17,920	
Other Countries		0	0	0	0	49	0	0	0	22	
Subtotal:----		14,916	18,098	46,598	50,782	153,962	9,199	12,464	29,046	101,694	
Frozen Cauliflower	MT										
Canada		19	41	199	291	470	17	50	145	461	
Mexico		5,819	3,462	11,519	6,967	21,100	3,976	2,562	7,753	15,379	
Guatemala		121	77	314	281	1,306	101	65	224	1,081	
Other Countries		32	23	145	23	524	9	14	56	14	
Subtotal:----		5,991	3,603	12,177	7,563	23,400	4,103	2,690	8,179	17,158	



U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
		Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998	Dec FY 1998	Dec FY 1999	Oct-Dec FY 1998	Oct-Dec FY 1999	Oct-Sep FY 1998
Frozen Potatoes	MT										
European Union		151	22	327	114	1,491	94	16	198	86	888
Canada		29,711	32,595	92,187	108,143	375,697	18,321	20,437	56,556	66,660	233,155
Australia		142	0	142	0	1,504	19	0	19	0	196
Other Countries		4	5	12	8	46	13	18	39	36	150
Subtotal:-----		30,008	32,622	92,668	108,266	378,739	18,446	20,470	56,811	66,781	234,388
Pistachios, Nsh	MT										
Canada		0	0	0	0	1	0	0	0	0	9
Turkey		0	17	40	18	73	0	74	128	83	281
China, Peoples Re		0	0	0	0	15	0	0	0	0	39
Other Countries		0	0	0	27	0	0	0	0	57	2
Subtotal:-----		0	17	40	45	89	0	74	128	140	332
Cashew Nut	MT										
Brazil		2,360	1,782	6,937	4,283	24,827	10,689	9,115	31,170	22,226	111,377
India		3,659	2,665	10,206	7,673	36,592	17,476	13,277	49,193	38,539	175,013
Vietnam		661	350	1,437	1,079	5,658	2,840	1,784	6,082	5,237	23,964
Other Countries		722	441	1,663	1,383	7,287	2,627	1,673	6,192	5,729	29,087
Subtotal:-----		7,402	5,237	20,243	14,419	74,364	33,632	25,848	92,637	71,731	339,441
Filberts	MT										
European Union		14	14	30	47	110	65	75	150	251	563
Canada		5	0	306	240	344	12	0	463	280	512
Turkey		491	702	1,899	2,380	4,174	2,367	2,999	9,144	9,871	19,484
Other Countries		0	40	0	42	32	0	185	1	192	78
Subtotal:-----		510	756	2,235	2,709	4,659	2,445	3,259	9,758	10,594	20,638
Pecans, Nsh	MT										
European Union		0	0	0	0	0	0	0	0	0	0
Greenland		0	0	0	0	0	0	0	0	0	0
Mexico		2,786	9,241	8,565	14,408	15,723	4,780	19,980	16,347	28,150	29,000
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		2,786	9,241	8,565	14,408	15,723	4,780	19,980	16,347	28,150	29,000
Roses	M										
Guatemala		1,231	1,126	5,597	4,760	35,014	227	166	953	745	5,952
Colombia		38,026	28,154	130,905	102,476	639,504	8,173	5,541	28,730	19,144	147,729
Ecuador		21,751	23,827	68,270	70,957	284,973	4,361	4,281	13,548	12,869	58,295
Other Countries		2,697	2,102	10,566	8,464	56,554	1,073	867	3,962	3,059	24,885
Subtotal:-----		63,704	55,209	215,338	186,658	1,016,044	13,834	10,855	47,193	35,816	236,861
Carnations	MIXED										
Guatemala		0	0	0	0	0	79	92	295	325	1,225
Colombia		0	0	0	0	0	10,943	10,323	28,104	25,507	108,418
Ecuador		0	0	0	0	0	343	499	833	1,297	4,021
Other Countries		0	0	0	0	0	167	53	303	72	1,970
Subtotal:-----		0	0	0	0	0	11,531	10,966	29,535	27,201	115,633
Champ & Sprk Wine	KL										
European Union		3,174	2,767	14,739	15,031	32,450	34,176	35,043	160,993	183,560	376,878
Bermuda		7	0	30	9	83	42	0	171	53	459
Australia		10	31	54	109	149	47	137	247	439	657
Other Countries		30	33	72	77	184	74	114	169	227	632
Subtotal:-----		3,222	2,831	14,895	15,226	32,866	34,339	35,294	161,580	184,279	378,626
Ft & Verm Wine	KL										
European Union		566	771	2,051	2,674	7,577	1,366	2,276	5,087	7,609	18,847
Bermuda		6	0	11	0	99	17	0	33	0	291
Chile		0	0	108	0	108	0	0	164	0	164
Other Countries		10	0	13	0	17	12	0	18	0	30
Subtotal:-----		582	771	2,183	2,674	7,800	1,395	2,276	5,302	7,609	19,332
Other Grape Wine	KL										
European Union		21,044	19,730	79,742	72,574	267,144	81,262	95,767	311,551	341,970	1,086,078
Chile		5,181	4,336	20,213	12,538	55,920	10,828	11,417	38,998	30,862	124,083
Australia		2,020	2,846	7,744	8,292	30,652	9,555	13,745	36,806	38,133	147,653
Other Countries		2,361	1,638	6,681	6,047	23,047	4,992	4,613	13,991	15,420	53,312
Subtotal:-----		30,604	28,551	114,380	99,452	376,763	106,637	125,542	401,346	426,385	1,411,126
Wine, Other Products	KL										
European Union		359	636	1,792	2,062	6,382	443	768	2,322	2,536	7,910
Canada		95	182	344	502	2,162	102	173	409	574	2,609
Japan		151	177	469	524	1,777	703	876	2,321	2,465	8,350
Other Countries		100	117	237	403	1,037	222	266	475	803	1,963
Subtotal:-----		705	1,112	2,842	3,492	11,357	1,469	2,082	5,527	6,378	20,832

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